

PUBLIC
TEXAS DEPARTMENT OF INSURANCE
HEALTH MAINTENANCE ORGANIZATIONS
SINGLE SERVICE
FINANCIAL REPORT
THIRD QUARTER 2019

**TEXAS DEPARTMENT OF INSURANCE
SINGLE SERVICE
FINANCIAL REPORT
THIRD QUARTER 2019**

11/26/19 8:56 AM

REPORT CONTENTS	PAGE
HMOs Operating Areas/Divisions	1
Operations Report	2
Income Statement Data	4
Ending Enrollment	14
Cumulative Member Months	15
Per Member Per Month (PMPM)	26

DISCLAIMER: *The following information is intended only as a guide and may in no respect be relied upon as an alternative or supplement to the data filed by the company. TDI assumes no responsibility for omissions, inaccuracies or ambiguities. although every effort has been made to ensure the accuracy of the information, all parties are advised to consult the company directly and/or other sources regarding the extent and nature of this information.*

Source: **HMO database S0919Q.xlsx**
 HMO Financial Statements

Amounts may vary from those in statement.
Co. may have, or be required to file an amendment

HMO's Service Areas/Divisions

Ty	TDI#	NAIC#	GRP	Company Name	Licensed	Consolidated	Division 1	Division 2	Division 3	Division 4	Division 5	Division 6	Division 7	Division 8	Division 9	Division 10	Division 11
28-	94478	95302	1295	Envolve Vision of Texas (AECC Total Vision)	01/08/96	Consolidated	Consolidated										
28-	05628	95910	0001	Aetna Dental Inc.	09/03/91	Texas*	Consolidated	Texas	Maryland	Missouri	North Carolina						
28-	05288	95163		Alpha Dental Programs, Inc.	04/14/89	Consolidated	Consolidated	Texas	Maryland	Kentucky	Missouri	New Jersey	Ohio	Hawaii	Idaho	Indiana	Illinois
28-	94596	95387		Block Vision of Texas, Inc.	06/18/96	Consolidated	Consolidated										
28-	05799	95037	0901	Cigna Dental Health of Texas, Inc.	07/24/87	Consolidated	Consolidated										
28-	05211	95161	0666	Denticare, Inc	06/03/88	Consolidated	Consolidated										
28-	14640574	16106	1295	Envolve Dental of Texas	01/31/17	Consolidated	Consolidated										
28-	93506	64696	4506	First Continental Life & Accident Ins. Co.	06/03/88	Consolidated	Consolidated										
28-	95452	52556	0429	Managed Dentalguard, Inc.	03/24/00	Consolidated	Consolidated										
28-	94475	95247		MNM-1997, Inc.	10/06/95	Consolidated	Consolidated										
28-	05362	95251	0541	National Pacific Dental, Inc.	11/16/89	Consolidated	Consolidated	Texas	Maryland								
28-	94548	95522		Eyemed Vision Care HMO of Texas Inc.	11/06/96	Consolidated	Consolidated										
28-	04927	95051		Safeguard Health Plans, Inc.	01/21/88	Consolidated	Consolidated										
28-	96543	14387		New Era Quality Health, Inc. (Team Dental)	06/07/12	Consolidated	Consolidated										
28-	05263	95160		United Concordia Dental Plans of Texas	06/07/12	Consolidated	Consolidated										
28-	05857	95142		United Dental Care of Texas, Inc.	07/15/86	Consolidated	Consolidated										

**Health Maintenance Organizations
Operations**

	Envolve Vision of Texas (AECC Total Vision Health Plan of Texas, Inc.)	Aetna Dental Inc.	Aetna Dental Inc.	Alpha Dental Programs, Inc.	Alpha Dental Programs, Inc.	Block Vision of Texas, Inc.	Cigna Dental Health of Texas, Inc.	Denticare, Inc	Envolve Dental of Texas
	Consolidated	Consolidated	Texas	Consolidated	Texas	Consolidated	Consolidated	Consolidated	Consolidated
As of 09/30/19									
Tot. Member Months (CP)	8,306,993	608,741	386,857	784,704	613,610	3,560,565	632,743	439,639	39,920
Tot. Member Months (YTD)	25,031,585	1,839,043	1,165,128	2,196,038	1,673,034	12,092,673	1,891,451	1,558,588	39,920
Sep 18/Tot. Member Months (YTD)	19,483,997	1,946,630	1,242,095	2,167,448	1,670,414	16,642,570	1,795,923	1,812,284	22,734
Total Membrs Sep 19	2,718,640	203,184	129,530	331,741	274,906	1,193,830	212,670	70,462	5,046
% Share in each market									
Total Members Sep 18	2,504,763	219,912	140,147	229,719	174,087	1,601,979	200,929	196,897	7,058
O/P encounters									
Tot Physician (P7 C1 L8)	0	0	0	0	0	6,463	0	0	0
Tot Non-Physician (P7 C1 L8)	0	271,729	236,909	127,795	102,663	41,687	0	0	0
Total	0	271,729	236,909	127,795	102,663	48,150	0	0	0
Current Period									
Comm. Prem (CP)	\$0	\$16,567,967	\$13,981,792	\$9,437,867	\$6,969,062	\$3,363,279	\$8,944,743	\$4,940,432	\$0
Comm. Prem (YTD)	\$0	\$40,783,381	\$34,332,101	\$27,102,870	\$19,346,961	\$10,061,350	\$26,680,975	\$17,025,482	\$0
Total Premium (CP)	\$0	\$16,567,967	\$13,981,792	\$9,437,867	\$6,969,062	\$3,363,279	\$8,944,743	\$4,940,432	\$0
Total Premium (YTD)	\$0	\$40,783,381	\$34,332,101	\$27,102,870	\$19,346,961	\$10,061,350	\$26,680,975	\$17,025,482	\$0
ACTUAL PMPM '19 YTD									
Commercial Premium	\$0.00	\$22.18	\$29.47	\$12.34	\$11.56	\$0.83	\$14.11	\$10.92	\$0.00
Medicare Premium	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Medicaid Premium	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Premium	\$0.00	\$22.18	\$29.47	\$12.34	\$11.56	\$0.83	\$14.11	\$10.92	\$0.00
Other Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL REVENUE	\$2.38	\$22.18	\$29.47	\$12.35	\$11.58	\$2.52	\$14.11	\$10.94	\$37.19
Total Med & Hosp	\$2.12	\$7.93	\$7.01	\$7.96	\$7.35	\$1.88	\$7.04	\$6.68	\$31.47
Total Admin. & Other Exp	\$0.23	\$4.81	\$6.43	\$2.27	\$2.20	\$0.61	\$1.78	\$4.41	\$4.47
TOTAL EXPENSES	\$2.35	\$12.73	\$13.44	\$10.23	\$9.55	\$2.50	\$8.82	\$11.09	\$35.93
INCOME (loss)	\$0.02	\$7.68	\$12.98	\$1.85	\$1.82	\$0.02	\$4.23	(\$0.12)	\$1.41
INCOME (loss) Sep 18	\$0.00	\$1.38	\$3.25	\$1.97	\$2.03	\$0.02	\$4.18	\$0.93	\$0.49
M & H/Total Prems (%)	0.00%	35.75%	23.80%	64.51%	63.52%	226.36%	49.90%	61.13%	0.00%
M & H/Total Expenses (%)	90.30%	62.25%	52.19%	77.83%	76.93%	75.40%	79.82%	60.20%	87.57%
Admin/Total Expenses (%)	9.70%	37.75%	47.81%	22.17%	23.07%	24.60%	20.18%	39.80%	12.43%
ACTUAL REV/EXP '19 YTD									
Other Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL REVENUE	\$59,569,542	\$40,783,456	\$34,332,176	\$27,131,612	\$19,381,793	\$30,421,568	\$26,680,975	\$17,052,849	\$1,484,689
Total Med & Hosp	\$53,160,354	\$14,578,757	\$8,171,965	\$17,485,074	\$12,288,627	\$22,774,944	\$13,312,569	\$10,407,034	\$1,256,136
Total Admin. & Other Exp	\$5,710,749	\$8,839,644	\$7,486,663	\$4,980,662	\$3,685,929	\$7,428,731	\$3,366,172	\$6,880,837	\$178,266
TOTAL EXPENSES	\$58,871,103	\$23,418,401	\$15,658,628	\$22,465,736	\$15,974,556	\$30,203,676	\$16,678,741	\$17,287,871	\$1,434,402
INCOME (loss)	\$621,895	\$14,120,128	\$15,121,070	\$4,070,862	\$3,037,981	\$220,606	\$8,004,788	(\$191,974)	\$56,286
INCOME (loss) Sep 18	\$92,204	\$2,682,140	\$4,037,301	\$4,271,002	\$3,388,300	\$381,429	\$7,504,813	\$1,678,614	\$11,101
ACTUAL INCOME/LOSS									
Before Tax Net Inc (CP)	(\$526,063)	\$7,907,818	\$7,946,196	\$1,855,609	\$1,440,152	\$95,839	\$3,345,269	(\$585,443)	\$51,334
After Tax Net Inc (CP)	(\$471,183)	\$6,315,535	\$6,347,180	\$1,485,769	\$1,138,876	\$66,091	\$2,642,805	(\$540,368)	\$56,286
Before Tax Net Inc (YTD)	\$904,013	\$17,703,487	\$18,958,445	\$5,127,878	\$3,869,239	\$219,675	\$10,132,545	(\$142,667)	\$51,334
After Tax Net Inc (YTD)	\$621,895	\$14,120,128	\$15,121,070	\$4,070,862	\$3,037,981	\$220,606	\$8,004,788	(\$191,974)	\$56,286

**Health Maintenance Organizations
Operations**

	First Continental Life & Accident Ins. Co.	Managed Dentalguard, Inc.	MNM-1997, Inc.	National Pacific Dental, Inc.	Eyemed Vision Care HMO of Texas Inc.	Safeguard Health Plans, Inc.	New Era Quality Health, Inc. (Team Dental)	United Concordia Dental Plans of Texas	United Dental Care of Texas, Inc.
	Consolidated	Consolidated	Consolidated	Consolidated	Consolidated	Consolidated	Consolidated	Consolidated	Consolidated
As of 09/30/19									
Tot. Member Months (CP)	201,139	241,372	0	138,385	263,096	183,013	0	12,741	56,045
Tot. Member Months (YTD)	601,255	778,718	0	422,876	803,719	551,520	0	39,027	174,633
Sep 18/Tot. Member Months (YTD)	563,811	946,766	0	467,707	617,551	637,799	0	41,790	295,335
Total Membrs Sep 19	67,224	80,417	0	45,039	87,229	61,114	0	4,169	18,657
% Share in each market									
Total Members Sep 18	62,841	199,872	0	47,542	66,612	69,748	0	4,436	31,163
O/P encounters									
Tot Physician (P7 C1 L8)	0	0	0	0	0	0	0	3,120	0
Tot Non-Physician (P7 C1 L8)	0	28,918	0	0	0	22,677	0	0	1,519
Total	0	28,918	0	0	0	22,677	0	3,120	1,519
Current Period									
Comm. Prem (CP)	\$399,392	\$2,421,333	\$0	\$1,237,559	\$0	\$1,796,653	\$0	\$117,686	\$519,458
Comm. Prem (YTD)	\$1,198,069	\$7,691,137	\$0	\$3,922,064	\$0	\$5,151,748	\$0	\$350,188	\$1,654,500
Total Premium (CP)	\$399,392	\$2,421,333	\$0	\$1,237,559	\$0	\$1,796,653	\$0	\$117,686	\$519,458
Total Premium (YTD)	\$1,198,069	\$7,691,137	\$0	\$3,922,064	\$0	\$5,151,748	\$0	\$350,188	\$1,654,500
ACTUAL PMPM '19 YTD									
Commercial Premium	\$1.99	\$9.88	\$0.00	\$9.27	\$0.00	\$9.34	\$0.00	\$8.97	\$9.47
Medicare Premium	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Medicaid Premium	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Premium	\$1.99	\$9.88	\$0.00	\$9.27	\$0.00	\$9.34	\$0.00	\$8.97	\$9.47
Other Revenue	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL REVENUE	\$4.71	\$9.87	\$0.00	\$9.27	\$1.28	\$9.37	\$0.00	\$8.97	\$9.46
Total Med & Hosp	\$2.02	\$5.88	\$0.00	\$4.43	\$0.82	\$4.40	\$0.00	\$5.14	\$3.82
Total Admin. & Other Exp	\$2.43	\$1.62	\$0.00	\$1.67	\$0.09	\$0.00	\$0.00	\$3.02	\$4.04
TOTAL EXPENSES	\$4.45	\$7.49	\$0.00	\$6.10	\$0.91	\$4.40	\$0.00	\$8.16	\$7.86
INCOME (loss)	\$0.22	\$1.99	\$0.00	\$2.62	\$0.31	\$4.86	\$0.00	\$0.89	\$1.62
INCOME (loss) Sep 18	(\$0.11)	\$1.85	\$0.00	\$2.39	\$0.26	\$1.43	\$0.00	(\$0.42)	\$1.97
M & H/Total Prems (%)	101.14%	59.52%	0.00%	47.75%	0.00%	47.12%	0.00%	57.30%	40.36%
M & H/Total Expenses (%)	45.33%	78.45%	0.00%	72.66%	89.83%	100.00%	0.00%	63.02%	48.63%
Admin/Total Expenses (%)	54.67%	21.55%	0.00%	27.34%	10.17%	0.00%	0.00%	36.98%	51.37%
ACTUAL REV/EXP '19 YTD									
Other Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL REVENUE	\$2,831,968	\$7,685,516	\$0	\$3,922,064	\$1,030,884	\$5,169,189	\$0	\$350,188	\$1,652,302
Total Med & Hosp	\$1,211,744	\$4,577,814	\$0	\$1,872,953	\$655,051	\$2,427,259	\$0	\$200,649	\$667,674
Total Admin. & Other Exp	\$1,461,304	\$1,257,768	\$0	\$704,719	\$74,126	\$0	\$0	\$117,732	\$705,342
TOTAL EXPENSES	\$2,673,048	\$5,835,582	\$0	\$2,577,672	\$729,177	\$2,427,259	\$0	\$318,381	\$1,373,016
INCOME (loss)	\$130,098	\$1,551,701	\$0	\$1,107,247	\$246,142	\$2,681,952	\$0	\$34,706	\$282,886
INCOME (loss) Sep 18	(\$63,111)	\$1,755,262	\$0	\$1,119,580	\$161,831	\$911,724	\$0	(\$17,407)	\$580,926
ACTUAL INCOME/LOSS									
Before Tax Net Inc (CP)	\$103,193	\$609,351	\$0	\$303,655	\$56,295	\$1,919,265	\$0	\$27,544	\$117,989
After Tax Net Inc (CP)	\$81,523	\$487,379	\$0	\$239,924	\$44,469	\$1,838,693	\$0	\$22,802	\$92,287
Before Tax Net Inc (YTD)	\$164,681	\$1,956,594	\$0	\$1,400,964	\$311,574	\$2,975,245	\$0	\$44,951	\$366,342
After Tax Net Inc (YTD)	\$130,098	\$1,551,701	\$0	\$1,107,247	\$246,142	\$2,681,952	\$0	\$34,706	\$282,886

INCOME STATEMENT DATA
THIRD QUARTER 2019
COMMERCIAL RISK PREMIUMS

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	\$0	\$0	\$0	\$0	\$0
Aetna Dental Inc.	Consolidated	\$7,649,688	\$7,148,048	\$8,473,582	\$15,741,832	\$16,567,967
	Texas	\$5,641,772	\$5,187,396	\$6,563,031	\$13,787,278	\$13,981,792
Alpha Dental Programs, Inc.	Consolidated	\$8,642,374	\$8,712,587	\$9,074,354	\$8,590,649	\$9,437,867
	Texas	\$6,204,256	\$6,134,359	\$6,350,847	\$6,027,052	\$6,969,062
Block Vision of Texas, Inc.	Consolidated	\$3,638,585	\$3,488,379	\$3,312,896	\$3,385,175	\$3,363,279
Cigna Dental Health of Texas, Inc.	Consolidated	\$8,393,969	\$8,565,722	\$8,877,365	\$8,858,867	\$8,944,743
Denticare, Inc	Consolidated	\$6,424,927	\$6,272,755	\$6,025,191	\$6,059,859	\$4,940,432
Involve Dental of Texas, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
First Continental Life & Accident Insurance Co	Consolidated	\$441,063	\$436,417	\$402,425	\$396,252	\$399,392
Managed Dentalguard, Inc.	Consolidated	\$2,576,294	\$2,491,501	\$2,722,827	\$2,546,977	\$2,421,333
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$1,301,924	\$1,370,577	\$1,343,809	\$1,340,696	\$1,237,559
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
Safeguard Health Plans, Inc.	Consolidated	\$1,923,124	\$1,899,565	\$1,679,006	\$1,676,089	\$1,796,653
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$116,647	\$121,506	\$117,797	\$114,705	\$117,686
United Dental Care of Texas, Inc.	Consolidated	\$860,312	\$824,888	\$574,095	\$560,947	\$519,458
TOTAL FOR TEXAS SINGLE SERVICE		\$37,522,873	\$36,793,065	\$37,969,289	\$44,753,897	\$44,691,389
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$41,968,907	\$41,331,945	\$42,603,347	\$49,272,048	\$49,746,369

INCOME STATEMENT DATA
THIRD QUARTER 2019
TOTAL OTHER REVENUE

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	\$196,901	\$197,709	\$46,064	\$47,378	\$49,051
Aetna Dental Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
	Texas	\$0	\$0	\$0	\$0	\$0
Alpha Dental Programs, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
	Texas	\$0	\$0	\$0	\$0	\$0
Block Vision of Texas, Inc.	Consolidated	\$113,969	\$104,688	\$102,249	\$165,375	\$278,843
Cigna Dental Health of Texas, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
Denticare, Inc	Consolidated	\$0	\$0	\$0	\$0	\$0
Involve Dental of Texas, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
First Continental Life & Accident Insurance Co	Consolidated	\$931,817	\$3,010,870	\$0	\$0	\$0
Managed Dentalguard, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
Safeguard Health Plans, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$0	\$0	\$0	\$0	\$0
United Dental Care of Texas, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
TOTAL FOR TEXAS SINGLE SERVICE		\$1,242,687	\$3,313,267	\$148,313	\$212,753	\$327,894
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$1,242,687	\$3,313,267	\$148,313	\$212,753	\$327,894

INCOME STATEMENT DATA
THIRD QUARTER 2019
RISK REVENUE

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	\$17,715,864	\$16,686,383	\$19,987,876	\$19,235,295	\$20,203,878
Aetna Dental Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
	Texas	\$0	\$0	\$0	\$0	\$0
Alpha Dental Programs, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
	Texas	\$0	\$0	\$0	\$0	\$0
Block Vision of Texas, Inc.	Consolidated	\$6,911,662	\$5,718,283	\$6,199,767	\$6,666,380	\$6,947,604
Cigna Dental Health of Texas, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
Denticare, Inc	Consolidated	\$0	\$0	\$0	\$0	\$0
Involve Dental of Texas, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
First Continental Life & Accident Insurance Co	Consolidated	\$319,019	\$311,424	\$544,883	\$538,539	\$550,477
Managed Dentalguard, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$243,427	\$231,814	\$330,137	\$367,260	\$333,487
Safeguard Health Plans, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$0	\$0	\$0	\$0	\$0
United Dental Care of Texas, Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
TOTAL FOR TEXAS SINGLE SERVICE		\$25,189,972	\$22,947,904	\$27,062,663	\$26,807,474	\$28,035,446
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$25,189,972	\$22,947,904	\$27,062,663	\$26,807,474	\$28,035,446

INCOME STATEMENT DATA
THIRD QUARTER 2019
TOTAL REVENUE

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolv Vision of Texas (AECC Total Vision HMO)	Consolidated	\$17,912,765	\$16,884,092	\$20,033,940	\$19,282,673	\$20,252,929
Aetna Dental Inc.	Consolidated	\$7,649,643	\$7,148,060	\$8,473,549	\$15,741,923	\$16,567,984
	Texas	\$5,641,706	\$5,187,406	\$6,563,010	\$13,787,374	\$13,981,792
Alpha Dental Programs, Inc.	Consolidated	\$8,777,786	\$8,576,786	\$8,966,922	\$8,627,002	\$9,537,688
	Texas	\$6,315,560	\$6,032,970	\$6,277,028	\$6,058,355	\$7,046,410
Block Vision of Texas, Inc.	Consolidated	\$10,664,216	\$9,311,349	\$9,614,911	\$10,216,929	\$10,589,727
Cigna Dental Health of Texas, Inc.	Consolidated	\$8,393,969	\$8,565,722	\$8,877,365	\$8,858,867	\$8,944,743
Denticare, Inc	Consolidated	\$6,443,698	\$6,268,496	\$6,012,042	\$6,078,960	\$4,961,847
Envolv Dental of Texas, Inc.	Consolidated	\$174,651	\$278,709	\$498,290	\$1,146,094	\$1,484,689
First Continental Life & Accident Insurance Co	Consolidated	\$1,691,899	\$3,758,711	\$4,769,094	\$934,791	\$949,869
Managed Dentalguard, Inc.	Consolidated	\$2,576,286	\$2,491,302	\$2,719,854	\$2,544,343	\$2,421,319
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$1,301,924	\$1,370,577	\$1,343,809	\$1,340,696	\$1,237,559
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$243,427	\$231,814	\$330,137	\$367,260	\$333,487
Safeguard Health Plans, Inc.	Consolidated	\$1,962,800	\$1,878,201	\$1,707,460	\$1,669,121	\$1,792,608
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$116,647	\$121,506	\$117,797	\$114,705	\$117,686
United Dental Care of Texas, Inc.	Consolidated	\$868,260	\$830,432	\$559,738	\$565,749	\$526,815
TOTAL FOR TEXAS SINGLE SERVICE		\$64,307,808	\$63,211,287	\$69,424,476	\$72,965,917	\$74,641,480
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$68,777,971	\$67,715,757	\$74,024,909	\$77,489,113	\$79,718,950

INCOME STATEMENT DATA
THIRD QUARTER 2019
TOTAL MEDICAL & HOSPITAL EXPENSE

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	\$17,266,572	\$15,013,529	\$17,386,225	\$16,785,480	\$18,988,649
Aetna Dental Inc.	Consolidated	\$5,528,580	\$4,970,231	\$3,923,466	\$5,239,584	\$5,415,707
	Texas	\$3,357,030	\$2,991,025	\$1,785,963	\$3,118,370	\$3,267,632
Alpha Dental Programs, Inc.	Consolidated	\$5,431,006	\$5,119,777	\$5,766,961	\$5,699,374	\$6,018,739
	Texas	\$3,758,448	\$3,412,266	\$3,970,127	\$3,951,695	\$4,366,805
Block Vision of Texas, Inc.	Consolidated	\$8,899,082	\$6,541,990	\$7,670,188	\$7,159,784	\$7,944,973
Cigna Dental Health of Texas, Inc.	Consolidated	\$4,274,450	\$3,902,719	\$4,343,363	\$4,433,936	\$4,535,270
Denticare, Inc	Consolidated	\$3,730,198	\$3,490,510	\$3,348,029	\$3,575,036	\$3,483,969
Involve Dental of Texas, Inc.	Consolidated	\$141,198	\$282,065	\$453,367	\$913,339	\$1,256,136
First Continental Life & Accident Insurance Co	Consolidated	\$338,280	\$1,697,869	\$1,996,846	\$402,039	\$432,273
Managed Dentalguard, Inc.	Consolidated	\$1,410,139	\$1,357,675	\$1,521,522	\$1,596,931	\$1,459,361
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$657,888	\$616,131	\$602,874	\$554,536	\$715,543
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$205,704	\$154,677	\$188,317	\$198,349	\$268,385
Safeguard Health Plans, Inc.	Consolidated	\$1,051,565	\$946,219	\$547,108	\$969,006	\$911,145
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$83,609	\$70,928	\$69,878	\$72,512	\$58,259
United Dental Care of Texas, Inc.	Consolidated	\$357,390	\$362,016	\$195,554	\$241,007	\$231,113
TOTAL FOR TEXAS SINGLE SERVICE		\$45,531,552	\$40,839,619	\$44,079,360	\$43,972,020	\$47,919,513
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$49,375,660	\$44,526,336	\$48,013,697	\$47,840,913	\$51,719,522

INCOME STATEMENT DATA
THIRD QUARTER 2019
TOTAL ADMINISTRATION & OTHER EXPENSE

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	\$2,126,780	\$2,201,733	\$1,943,264	\$1,910,895	\$1,856,590
Aetna Dental Inc.	Consolidated	\$1,652,007	\$1,513,410	\$1,968,612	\$3,468,693	\$3,402,339
	Texas	\$1,262,451	\$1,092,621	\$1,544,634	\$3,040,901	\$2,901,128
Alpha Dental Programs, Inc.	Consolidated	\$1,552,894	\$1,461,530	\$1,561,890	\$1,586,696	\$1,832,076
	Texas	\$1,141,612	\$1,042,645	\$1,136,601	\$1,141,139	\$1,408,189
Block Vision of Texas, Inc.	Consolidated	\$2,282,208	\$2,084,880	\$2,322,090	\$2,557,256	\$2,549,386
Cigna Dental Health of Texas, Inc.	Consolidated	\$1,066,958	\$1,027,460	\$1,147,291	\$1,100,601	\$1,118,280
Denticare, Inc	Consolidated	\$2,384,293	\$2,281,935	\$2,308,510	\$2,489,642	\$2,082,685
Involve Dental of Texas, Inc.	Consolidated	\$41,726	\$30,013	\$33,680	\$139,470	\$178,266
First Continental Life & Accident Insurance Co	Consolidated	\$1,251,568	\$2,211,534	\$2,551,711	\$520,433	\$416,329
Managed Dentalguard, Inc.	Consolidated	\$372,856	\$395,243	\$430,242	\$435,656	\$391,870
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$234,859	\$251,239	\$231,698	\$235,206	\$237,815
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$18,926	\$12,683	\$44,536	\$17,563	\$12,027
Safeguard Health Plans, Inc.	Consolidated	\$568,550	\$592,858	\$497,228	\$463,020	(\$960,248)
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$37,111	\$40,882	\$48,140	\$33,147	\$36,445
United Dental Care of Texas, Inc.	Consolidated	\$270,450	\$287,843	\$246,151	\$246,325	\$212,866
TOTAL FOR TEXAS SINGLE SERVICE		\$13,060,348	\$13,553,569	\$14,485,776	\$14,331,253	\$12,441,628
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$13,861,186	\$14,393,242	\$15,335,043	\$15,204,602	\$13,366,726

INCOME STATEMENT DATA
THIRD QUARTER 2019
TOTAL EXPENSES

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	\$19,393,352	\$17,215,262	\$19,329,489	\$18,696,375	\$20,845,239
Aetna Dental Inc.	Consolidated	\$7,180,587	\$6,483,641	\$5,892,078	\$8,708,277	\$8,818,046
	Texas	\$4,619,481	\$4,083,646	\$3,330,597	\$6,159,271	\$6,168,760
Alpha Dental Programs, Inc.	Consolidated	\$6,983,900	\$6,581,307	\$7,328,851	\$7,286,070	\$7,850,815
	Texas	\$4,900,060	\$4,454,911	\$5,106,728	\$5,092,834	\$5,774,994
Block Vision of Texas, Inc.	Consolidated	\$11,181,290	\$8,626,870	\$9,992,277	\$9,717,040	\$10,494,359
Cigna Dental Health of Texas, Inc.	Consolidated	\$5,341,408	\$4,930,179	\$5,490,654	\$5,534,537	\$5,653,550
Denticare, Inc	Consolidated	\$6,114,491	\$5,772,445	\$5,656,539	\$6,064,678	\$5,566,654
Involve Dental of Texas, Inc.	Consolidated	\$182,924	\$312,078	\$487,047	\$1,052,809	\$1,434,402
First Continental Life & Accident Insurance Co	Consolidated	\$1,589,848	\$3,909,403	\$4,548,557	\$922,472	\$848,602
Managed Dentalguard, Inc.	Consolidated	\$1,782,995	\$1,752,918	\$1,951,764	\$2,032,587	\$1,851,231
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$892,747	\$867,370	\$834,572	\$789,742	\$953,358
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$224,630	\$167,360	\$232,853	\$215,912	\$280,412
Safeguard Health Plans, Inc.	Consolidated	\$1,620,115	\$1,539,077	\$1,044,336	\$1,432,026	(\$49,103)
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$120,720	\$111,810	\$118,018	\$105,659	\$94,704
United Dental Care of Texas, Inc.	Consolidated	\$627,840	\$649,859	\$441,705	\$487,332	\$443,979
TOTAL FOR TEXAS SINGLE SERVICE		\$58,591,901	\$54,393,188	\$58,565,135	\$58,303,273	\$60,361,141
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$63,236,847	\$58,919,579	\$63,348,739	\$63,045,515	\$65,086,248

INCOME STATEMENT DATA
THIRD QUARTER 2019
NET INCOME BEFORE TAXES

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	(\$1,424,116)	(\$272,362)	\$783,359	\$646,717	(\$526,063)
Aetna Dental Inc.	Consolidated	\$478,969	\$730,653	\$2,666,855	\$7,128,814	\$7,907,818
	Texas	\$1,029,604	\$1,152,706	\$3,298,545	\$7,713,704	\$7,946,196
Alpha Dental Programs, Inc.	Consolidated	\$1,913,911	\$2,125,539	\$1,780,183	\$1,492,086	\$1,855,609
	Texas	\$1,535,515	\$1,708,119	\$1,312,412	\$1,116,675	\$1,440,152
Block Vision of Texas, Inc.	Consolidated	(\$516,249)	\$685,124	(\$376,833)	\$500,668	\$95,839
Cigna Dental Health of Texas, Inc.	Consolidated	\$3,103,867	\$3,675,337	\$3,416,797	\$3,370,479	\$3,345,269
Denticare, Inc	Consolidated	\$353,777	\$530,415	\$395,041	\$47,735	(\$585,443)
Involve Dental of Texas, Inc.	Consolidated	(\$8,126)	(\$33,016)	\$11,588	\$93,980	\$51,334
First Continental Life & Accident Insurance Co	Consolidated	\$111,054	(\$107,757)	\$229,156	\$14,382	\$103,193
Managed Dentalguard, Inc.	Consolidated	\$827,539	\$758,402	\$799,991	\$547,252	\$609,351
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$428,459	\$526,734	\$524,340	\$572,969	\$303,655
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$21,549	\$67,383	\$100,535	\$154,744	\$56,295
Safeguard Health Plans, Inc.	Consolidated	\$404,665	\$405,982	\$740,407	\$315,573	\$1,919,265
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	(\$2,293)	\$13,249	\$3,654	\$13,753	\$27,544
United Dental Care of Texas, Inc.	Consolidated	\$259,859	\$197,947	\$141,409	\$106,944	\$117,989
TOTAL FOR TEXAS SINGLE SERVICE		\$6,125,104	\$9,308,263	\$11,380,402	\$15,215,575	\$14,904,576
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$5,952,865	\$9,303,631	\$11,216,483	\$15,006,096	\$15,281,655

INCOME STATEMENT DATA
THIRD QUARTER 2019
NET INCOME AFTER TAXES

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	(\$1,187,835)	(\$122,687)	\$573,310	\$519,768	(\$471,183)
Aetna Dental Inc.	Consolidated	\$417,933	\$534,669	\$2,113,113	\$5,691,480	\$6,315,535
	Texas	\$863,660	\$845,429	\$2,613,640	\$6,160,250	\$6,347,180
Alpha Dental Programs, Inc.	Consolidated	\$1,544,490	\$1,678,895	\$1,406,345	\$1,178,748	\$1,485,769
	Texas	\$1,115,345	\$1,349,134	\$1,040,916	\$858,189	\$1,138,876
Block Vision of Texas, Inc.	Consolidated	(\$421,984)	\$638,841	(\$298,404)	\$452,919	\$66,091
Cigna Dental Health of Texas, Inc.	Consolidated	\$2,422,506	\$2,864,737	\$2,699,280	\$2,662,703	\$2,642,805
Denticare, Inc	Consolidated	\$248,053	\$459,307	\$304,880	\$43,514	(\$540,368)
Involve Dental of Texas, Inc.	Consolidated	(\$6,503)	(\$41,581)	(\$8,221)	\$89,510	\$56,286
First Continental Life & Accident Insurance Co	Consolidated	\$87,724	(\$85,127)	\$181,036	\$11,361	\$81,523
Managed Dentalguard, Inc.	Consolidated	\$657,148	\$590,496	\$631,993	\$432,329	\$487,379
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$339,708	\$416,434	\$415,526	\$451,797	\$239,924
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$17,017	\$53,223	\$79,460	\$122,213	\$44,469
Safeguard Health Plans, Inc.	Consolidated	\$323,846	\$320,150	\$589,388	\$253,871	\$1,838,693
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	(\$2,231)	\$9,986	\$1,863	\$10,041	\$22,802
United Dental Care of Texas, Inc.	Consolidated	\$213,853	\$153,180	\$106,050	\$84,549	\$92,287
TOTAL FOR TEXAS SINGLE SERVICE		\$4,670,308	\$7,451,522	\$8,930,717	\$12,153,014	\$12,046,764
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$4,653,726	\$7,470,524	\$8,795,619	\$12,004,803	\$12,362,012

INCOME STATEMENT DATA
THIRD QUARTER 2019
YTD NET INCOME AFTER TAXES

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	\$92,204	(\$30,483)	\$573,310	\$1,093,078	\$621,895
Aetna Dental Inc.	Consolidated	\$2,682,140	\$3,216,809	\$2,113,113	\$7,804,593	\$14,120,128
	Texas	\$4,037,301	\$4,882,730	\$2,613,640	\$8,773,889	\$15,121,070
Alpha Dental Programs, Inc.	Consolidated	\$4,271,002	\$5,949,897	\$1,406,345	\$2,585,093	\$4,070,862
	Texas	\$3,388,300	\$4,737,434	\$1,040,916	\$1,899,105	\$3,037,981
Block Vision of Texas, Inc.	Consolidated	\$381,429	\$1,020,269	(\$298,404)	\$154,515	\$220,606
Cigna Dental Health of Texas, Inc.	Consolidated	\$7,504,813	\$10,369,550	\$2,699,280	\$5,361,983	\$8,004,788
Denticare, Inc	Consolidated	\$1,678,614	\$2,137,921	\$304,880	\$348,394	(\$191,974)
Involve Dental of Texas, Inc.	Consolidated	\$11,101	(\$30,479)	(\$8,221)	\$89,510	\$56,286
First Continental Life & Accident Insurance Co	Consolidated	(\$63,111)	(\$148,238)	\$181,036	\$48,575	\$130,098
Managed Dentalguard, Inc.	Consolidated	\$1,755,262	\$2,345,758	\$631,993	\$1,064,322	\$1,551,701
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	\$0	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$1,119,580	\$1,536,014	\$415,526	\$867,323	\$1,107,247
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$161,831	\$215,054	\$79,460	\$201,673	\$246,142
Safeguard Health Plans, Inc.	Consolidated	\$911,724	\$1,231,874	\$589,388	\$843,259	\$2,681,952
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	(\$17,407)	(\$7,421)	\$1,863	\$11,904	\$34,706
United Dental Care of Texas, Inc.	Consolidated	\$580,926	\$734,106	\$106,050	\$190,599	\$282,886
TOTAL FOR TEXAS SINGLE SERVICE		\$21,542,568	\$28,994,088	\$8,930,717	\$20,948,129	\$32,905,384
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$21,070,109	\$28,540,631	\$8,795,619	\$20,664,821	\$32,937,323

INCOME STATEMENT DATA
THIRD QUARTER 2019
TOTAL ENDING ENROLLMENT

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	2,504,763	2,505,445	2,802,547	2,749,878	2,718,640
Aetna Dental Inc.	Consolidated	219,912	217,919	204,694	204,801	203,184
	Texas	140,147	138,422	129,461	129,992	129,530
Alpha Dental Programs, Inc.	Consolidated	229,719	229,735	233,800	229,174	331,741
	Texas	174,087	173,685	175,438	171,539	274,906
Block Vision of Texas, Inc.	Consolidated	1,601,979	1,435,826	1,524,296	1,353,346	1,193,830
Cigna Dental Health of Texas, Inc.	Consolidated	200,929	203,115	209,552	210,034	212,670
Denticare, Inc	Consolidated	196,897	193,078	186,739	187,129	70,462
Involve Dental of Texas, Inc.	Consolidated	7,058	3,592	4,364	4,719	5,046
First Continental Life & Accident Insurance Co	Consolidated	62,841	56,433	130,036	66,028	67,224
Managed Dentalguard, Inc.	Consolidated	199,872	81,397	87,423	85,431	80,417
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	47,542	48,301	47,264	47,219	45,039
Eyemed Vision Care HMO of Texas Inc.	Consolidated	66,612	66,254	90,334	89,062	87,229
Safeguard Health Plans, Inc.	Consolidated	69,748	69,085	61,133	61,293	61,114
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	4,436	4,400	4,385	4,350	4,169
United Dental Care of Texas, Inc.	Consolidated	31,163	28,089	20,295	19,044	18,657
TOTAL FOR TEXAS SINGLE SERVICE		5,308,074	5,007,122	5,473,267	5,179,064	4,968,933
TOTAL FOR SINGLE SERVICE (IND WIDE)		5,443,471	5,142,669	5,606,862	5,311,508	5,099,422

INCOME STATEMENT DATA
THIRD QUARTER 2019
CUMULATIVE MEMBER MONTHS

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	7,296,407	7,501,667	8,445,643	8,278,949	8,306,993
Aetna Dental Inc.	Consolidated	658,488	653,010	616,564	613,738	608,741
	Texas	419,423	414,738	389,111	389,160	386,857
Alpha Dental Programs, Inc.	Consolidated	703,124	688,619	718,480	692,854	784,704
	Texas	536,355	520,698	540,367	519,057	613,610
Block Vision of Texas, Inc.	Consolidated	4,796,684	4,974,371	4,457,322	4,074,786	3,560,565
Cigna Dental Health of Texas, Inc.	Consolidated	597,021	608,104	629,309	629,399	632,743
Denticare, Inc	Consolidated	594,564	587,546	554,994	563,955	439,639
Involve Dental of Texas, Inc.	Consolidated	22,734	10,404	12,959	13,799	39,920
First Continental Life & Accident Insurance Co	Consolidated	189,684	94,847	388,310	222,678	201,139
Managed Dentalguard, Inc.	Consolidated	372,752	136,014	277,094	260,252	241,372
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	143,944	144,614	142,649	141,842	138,385
Eyemed Vision Care HMO of Texas Inc.	Consolidated	200,996	198,237	272,364	268,259	263,096
Safeguard Health Plans, Inc.	Consolidated	209,801	208,202	185,135	183,372	183,013
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	13,148	13,252	13,196	13,090	12,741
United Dental Care of Texas, Inc.	Consolidated	95,459	84,982	61,178	57,410	56,045
TOTAL FOR TEXAS SINGLE SERVICE		15,488,972	15,497,676	16,369,631	15,616,008	15,076,118
TOTAL FOR SINGLE SERVICE (IND WIDE)		15,894,806	15,903,869	16,775,197	16,014,383	15,469,096

INCOME STATEMENT DATA
THIRD QUARTER 2019
YTD CUMULATIVE MEMBER MONTHS

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision HMO)	Consolidated	19,483,997	26,985,664	8,445,643	16,724,592	25,031,585
Aetna Dental Inc.	Consolidated	1,946,630	2,599,640	616,564	1,230,302	1,839,043
	Texas	1,242,095	1,656,833	389,111	778,271	1,165,128
Alpha Dental Programs, Inc.	Consolidated	2,167,448	2,856,067	718,480	1,411,334	2,196,038
	Texas	1,670,414	2,191,112	540,367	1,059,424	1,673,034
Block Vision of Texas, Inc.	Consolidated	16,642,570	21,616,941	4,457,322	8,532,108	12,092,673
Cigna Dental Health of Texas, Inc.	Consolidated	1,795,923	2,404,027	629,309	1,258,708	1,891,451
Denticare, Inc	Consolidated	1,812,284	2,399,830	554,994	1,118,949	1,558,588
Involve Dental of Texas, Inc.	Consolidated	22,734	33,138	12,959	26,758	39,920
First Continental Life & Accident Insurance Co	Consolidated	563,811	658,658	388,310	400,116	601,255
Managed Dentalguard, Inc.	Consolidated	946,766	1,082,780	277,094	537,346	778,718
MNM-1997, Inc. (Cancelled 4/2015)	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	467,707	612,321	142,649	284,491	422,876
Eyemed Vision Care HMO of Texas Inc.	Consolidated	617,551	815,788	272,364	540,623	803,719
Safeguard Health Plans, Inc.	Consolidated	637,799	846,001	185,135	368,507	551,520
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	41,790	55,042	13,196	26,286	39,027
United Dental Care of Texas, Inc.	Consolidated	295,335	380,317	61,178	118,588	174,633
TOTAL FOR TEXAS SINGLE SERVICE		46,240,776	61,738,452	16,369,631	31,774,767	46,824,127
TOTAL FOR SINGLE SERVICE (IND WIDE)		47,442,345	63,346,214	16,775,197	32,578,708	48,021,046

INCOME STATEMENT DATA
THIRD QUARTER 2019
COMMERCIAL RISK ENDING ENROLLMENT

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	0	0	0	0	0
Aetna Dental Inc.	Consolidated	219,912	217,919	204,694	204,801	203,184
	Texas	140,147	138,422	129,461	129,992	129,530
Alpha Dental Programs, Inc.	Consolidated	229,719	229,735	233,800	229,174	331,741
	Texas	174,087	173,685	175,438	171,539	274,906
Block Vision of Texas, Inc.	Consolidated	227,855	228,162	214,336	212,819	219,964
Cigna Dental Health of Texas, Inc.	Consolidated	200,929	203,115	209,552	210,034	212,670
Denticare, Inc	Consolidated	196,897	193,078	186,739	187,129	70,462
Envolve Dental of Texas, Inc.	Consolidated	0	0	0	0	0
First Continental Life & Accident Insurance Co	Consolidated	25,045	25,045	23,393	22,473	22,552
Managed Dentalguard, Inc.	Consolidated	199,872	81,397	87,423	85,431	80,417
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	47,542	48,301	47,264	47,219	45,039
Eyemed Vision Care HMO of Texas Inc.	Consolidated	0	0	0	0	0
Safeguard Health Plans, Inc.	Consolidated	69,748	69,085	61,133	61,293	61,114
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	4,436	4,400	4,385	4,350	4,169
United Dental Care of Texas, Inc.	Consolidated	31,163	28,089	20,295	19,044	18,657
TOTAL FOR TEXAS SINGLE SERVICE		1,317,721	1,192,779	1,159,419	1,151,323	1,139,480
TOTAL FOR SINGLE SERVICE (IND WIDE)		1,453,118	1,328,326	1,293,014	1,283,767	1,269,969

INCOME STATEMENT DATA
THIRD QUARTER 2019
COMMERCIAL RISK MEMBER MONTHS

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	0	0	0	0	0
Aetna Dental Inc.	Consolidated	658,488	653,010	616,564	613,738	608,741
	Texas	419,423	414,738	389,111	389,160	386,857
Alpha Dental Programs, Inc.	Consolidated	703,124	688,619	718,480	692,854	784,704
	Texas	536,355	520,698	540,367	519,057	613,610
Block Vision of Texas, Inc.	Consolidated	674,563	684,257	649,805	640,003	642,050
Cigna Dental Health of Texas, Inc.	Consolidated	597,021	608,104	629,309	629,399	632,743
Denticare, Inc	Consolidated	594,564	587,546	554,994	563,955	439,639
Envolve Dental of Texas, Inc.	Consolidated	0	0	0	0	0
First Continental Life & Accident Insurance Co	Consolidated	75,236	0	70,476	67,829	68,114
Managed Dentalguard, Inc.	Consolidated	372,752	136,014	277,094	260,252	241,372
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	143,944	144,614	142,649	141,842	138,385
Eyemed Vision Care HMO of Texas Inc.	Consolidated	0	0	0	0	0
Safeguard Health Plans, Inc.	Consolidated	209,801	208,202	185,135	183,372	183,013
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	13,148	13,252	13,196	13,090	12,741
United Dental Care of Texas, Inc.	Consolidated	95,459	84,982	61,178	57,410	56,045
TOTAL FOR TEXAS SINGLE SERVICE		3,732,266	3,402,407	3,513,314	3,465,369	3,414,569
TOTAL FOR SINGLE SERVICE (IND WIDE)		4,138,100	3,808,600	3,918,880	3,863,744	3,807,547

INCOME STATEMENT DATA
THIRD QUARTER 2019
COMMERCIAL RISK MEMBER MONTHS - YTD

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	0	0	0	0	0
Aetna Dental Inc.	Consolidated	1,946,630	2,599,640	616,564	1,230,302	1,839,043
	Texas	1,242,095	1,656,833	389,111	778,271	1,165,128
Alpha Dental Programs, Inc.	Consolidated	2,167,448	2,856,067	718,480	1,411,334	2,196,038
	Texas	1,670,414	2,191,112	540,367	1,059,424	1,673,034
Block Vision of Texas, Inc.	Consolidated	2,038,654	2,722,911	649,805	1,289,808	1,931,858
Cigna Dental Health of Texas, Inc.	Consolidated	1,795,923	2,404,027	629,309	1,258,708	1,891,451
Denticare, Inc	Consolidated	1,812,284	2,399,830	554,994	1,118,949	1,558,588
Envolve Dental of Texas, Inc.	Consolidated	0	0	0	0	0
First Continental Life & Accident Insurance Co	Consolidated	231,057	231,057	70,476	138,305	206,419
Managed Dentalguard, Inc.	Consolidated	946,766	1,082,780	277,094	537,346	778,718
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	467,707	612,321	142,649	284,491	422,876
Eyemed Vision Care HMO of Texas Inc.	Consolidated	0	0	0	0	0
Safeguard Health Plans, Inc.	Consolidated	637,799	846,001	185,135	368,507	551,520
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	41,790	55,042	13,196	26,286	39,027
United Dental Care of Texas, Inc.	Consolidated	295,335	380,317	61,178	118,588	174,633
TOTAL FOR TEXAS SINGLE SERVICE		11,179,824	14,582,231	3,513,314	6,978,683	10,393,252
TOTAL FOR SINGLE SERVICE (IND WIDE)		12,381,393	16,189,993	3,918,880	7,782,624	11,590,171

INCOME STATEMENT DATA
THIRD QUARTER 2019
PROVIDER ENDING ENROLLMENT

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	2,504,763	2,505,445	2,802,547	2,749,878	2,718,640
Aetna Dental Inc.	Consolidated	0	0	0	0	0
	Texas	0	0	0	0	0
Alpha Dental Programs, Inc.	Consolidated	0	0	0	0	0
	Texas	0	0	0	0	0
Block Vision of Texas, Inc.	Consolidated	1,374,124	1,207,664	1,309,960	1,140,527	973,866
Cigna Dental Health of Texas, Inc.	Consolidated	0	0	0	0	0
Denticare, Inc	Consolidated	0	0	0	0	0
Envolve Dental of Texas, Inc.	Consolidated	0	0	0	0	0
First Continental Life & Accident Insurance Co	Consolidated	37,796	31,388	35,095	43,555	44,672
Managed Dentalguard, Inc.	Consolidated	0	0	0	0	0
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	0	0	0	0	0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	66,612	66,254	90,334	89,062	87,229
Safeguard Health Plans, Inc.	Consolidated	0	0	0	0	0
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	0	0	0	0	0
United Dental Care of Texas, Inc.	Consolidated	0	0	0	0	0
TOTAL FOR TEXAS SINGLE SERVICE		3,983,295	3,810,751	4,237,936	4,023,022	3,824,407
TOTAL FOR SINGLE SERVICE (IND WIDE)		3,983,295	3,810,751	4,237,936	4,023,022	3,824,407

INCOME STATEMENT DATA
THIRD QUARTER 2019
PROVIDER MEMBER MONTHS

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	7,296,407	7,501,667	8,445,643	8,278,949	8,306,993
Aetna Dental Inc.	Consolidated	0	0	0	0	0
	Texas	0	0	0	0	0
Alpha Dental Programs, Inc.	Consolidated	0	0	0	0	0
	Texas	0	0	0	0	0
Block Vision of Texas, Inc.	Consolidated	4,122,121	4,290,114	3,807,517	3,434,783	2,918,515
Cigna Dental Health of Texas, Inc.	Consolidated	0	0	0	0	0
Denticare, Inc	Consolidated	0	0	0	0	0
Envolve Dental of Texas, Inc.	Consolidated	0	0	0	0	0
First Continental Life & Accident Insurance Co	Consolidated	114,448	94,847	106,962	154,849	133,025
Managed Dentalguard, Inc.	Consolidated	0	0	0	0	0
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	0	0	0	0	0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	200,996	198,237	272,364	268,259	263,096
Safeguard Health Plans, Inc.	Consolidated	0	0	0	0	0
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	0	0	0	0	0
United Dental Care of Texas, Inc.	Consolidated	0	0	0	0	0
TOTAL FOR TEXAS SINGLE SERVICE		11,733,972	12,084,865	12,632,486	12,136,840	11,621,629
TOTAL FOR SINGLE SERVICE (IND WIDE)		11,733,972	12,084,865	12,632,486	12,136,840	11,621,629

INCOME STATEMENT DATA
THIRD QUARTER 2019
PROVIDER MEMBER MONTHS - YTD

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	19,483,997	26,985,664	8,445,643	16,724,592	25,031,585
Aetna Dental Inc.	Consolidated	0	0	0	0	0
	Texas	0	0	0	0	0
Alpha Dental Programs, Inc.	Consolidated	0	0	0	0	0
	Texas	0	0	0	0	0
Block Vision of Texas, Inc.	Consolidated	14,603,916	18,894,030	3,807,517	7,242,300	10,160,815
Cigna Dental Health of Texas, Inc.	Consolidated	0	0	0	0	0
Denticare, Inc	Consolidated	0	0	0	0	0
Envolve Dental of Texas, Inc.	Consolidated	0	0	0	0	0
First Continental Life & Accident Insurance Co	Consolidated	332,754	427,601	106,962	261,811	394,836
Managed Dentalguard, Inc.	Consolidated	0	0	0	0	0
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	0	0	0	0	0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	617,551	815,788	272,364	540,623	803,719
Safeguard Health Plans, Inc.	Consolidated	0	0	0	0	0
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	0	0	0	0	0
United Dental Care of Texas, Inc.	Consolidated	0	0	0	0	0
TOTAL FOR TEXAS SINGLE SERVICE		35,038,218	47,123,083	12,632,486	24,769,326	36,390,955
TOTAL FOR SINGLE SERVICE (IND WIDE)		35,038,218	47,123,083	12,632,486	24,769,326	36,390,955

INCOME STATEMENT DATA

THIRD QUARTER 2019

TOTAL ENDING ENROLLMENT less PROVIDER HMO

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	0	0	0	0	0
Aetna Dental Inc.	Consolidated	219,912	217,919	204,694	204,801	203,184
	Texas	140,147	138,422	129,461	129,992	129,530
Alpha Dental Programs, Inc.	Consolidated	229,719	229,735	233,800	229,174	331,741
	Texas	174,087	173,685	175,438	171,539	274,906
Block Vision of Texas, Inc.	Consolidated	227,855	228,162	214,336	212,819	219,964
Cigna Dental Health of Texas, Inc.	Consolidated	200,929	203,115	209,552	210,034	212,670
Denticare, Inc	Consolidated	196,897	193,078	186,739	187,129	70,462
Envolve Dental of Texas, Inc.	Consolidated	7,058	3,592	4,364	4,719	5,046
First Continental Life & Accident Insurance Co	Consolidated	25,045	25,045	94,941	22,473	22,552
Managed Dentalguard, Inc.	Consolidated	199,872	81,397	87,423	85,431	80,417
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	47,542	48,301	47,264	47,219	45,039
Eyemed Vision Care HMO of Texas Inc.	Consolidated	0	0	0	0	0
Safeguard Health Plans, Inc.	Consolidated	69,748	69,085	61,133	61,293	61,114
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	4,436	4,400	4,385	4,350	4,169
United Dental Care of Texas, Inc.	Consolidated	31,163	28,089	20,295	19,044	18,657
TOTAL FOR TEXAS SINGLE SERVICE		1,324,779	1,196,371	1,235,331	1,156,042	1,144,526
TOTAL FOR SINGLE SERVICE (IND WIDE)		1,460,176	1,331,918	1,368,926	1,288,486	1,275,015

INCOME STATEMENT DATA
THIRD QUARTER 2019
TOTAL MEMBER MONTHS less PROVIDER HMO

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	0	0	0	0	0
Aetna Dental Inc.	Consolidated	658,488	653,010	616,564	613,738	608,741
	Texas	419,423	414,738	389,111	389,160	386,857
Alpha Dental Programs, Inc.	Consolidated	703,124	688,619	718,480	692,854	784,704
	Texas	536,355	520,698	540,367	519,057	613,610
Block Vision of Texas, Inc.	Consolidated	674,563	684,257	649,805	640,003	642,050
Cigna Dental Health of Texas, Inc.	Consolidated	597,021	608,104	629,309	629,399	632,743
Denticare, Inc	Consolidated	594,564	587,546	554,994	563,955	439,639
Envolve Dental of Texas, Inc.	Consolidated	22,734	10,404	12,959	13,799	39,920
First Continental Life & Accident Insurance Co	Consolidated	75,236	0	281,348	67,829	68,114
Managed Dentalguard, Inc.	Consolidated	372,752	136,014	277,094	260,252	241,372
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	143,944	144,614	142,649	141,842	138,385
Eyemed Vision Care HMO of Texas Inc.	Consolidated	0	0	0	0	0
Safeguard Health Plans, Inc.	Consolidated	209,801	208,202	185,135	183,372	183,013
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	13,148	13,252	13,196	13,090	12,741
United Dental Care of Texas, Inc.	Consolidated	95,459	84,982	61,178	57,410	56,045
TOTAL FOR TEXAS SINGLE SERVICE		3,755,000	3,412,811	3,737,145	3,479,168	3,454,489
TOTAL FOR SINGLE SERVICE (IND WIDE)		4,160,834	3,819,004	4,142,711	3,877,543	3,847,467

INCOME STATEMENT DATA

THIRD QUARTER 2019

TOTAL MEMBER MONTHS less PROVIDER HMO - YTD

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolve Vision of Texas (AECC Total Vision HMO)	Consolidated	0	0	0	0	0
Aetna Dental Inc.	Consolidated	1,946,630	2,599,640	616,564	1,230,302	1,839,043
	Texas	1,242,095	1,656,833	389,111	778,271	1,165,128
Alpha Dental Programs, Inc.	Consolidated	2,167,448	2,856,067	718,480	1,411,334	2,196,038
	Texas	1,670,414	2,191,112	540,367	1,059,424	1,673,034
Block Vision of Texas, Inc.	Consolidated	2,038,654	2,722,911	649,805	1,289,808	1,931,858
Cigna Dental Health of Texas, Inc.	Consolidated	1,795,923	2,404,027	629,309	1,258,708	1,891,451
Denticare, Inc	Consolidated	1,812,284	2,399,830	554,994	1,118,949	1,558,588
Envolve Dental of Texas, Inc.	Consolidated	22,734	33,138	12,959	26,758	39,920
First Continental Life & Accident Insurance Co	Consolidated	231,057	231,057	281,348	138,305	206,419
Managed Dentalguard, Inc.	Consolidated	946,766	1,082,780	277,094	537,346	778,718
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	0	0	0	0	0
National Pacific Dental, Inc.	Consolidated	467,707	612,321	142,649	284,491	422,876
Eyemed Vision Care HMO of Texas Inc.	Consolidated	0	0	0	0	0
Safeguard Health Plans, Inc.	Consolidated	637,799	846,001	185,135	368,507	551,520
New Era Quality Health (Team Dental, Inc.)	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	41,790	55,042	13,196	26,286	39,027
United Dental Care of Texas, Inc.	Consolidated	295,335	380,317	61,178	118,588	174,633
TOTAL FOR TEXAS SINGLE SERVICE		11,202,558	14,615,369	3,737,145	7,005,441	10,433,172
TOTAL FOR SINGLE SERVICE (IND WIDE)		12,404,127	16,223,131	4,142,711	7,809,382	11,630,091

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2019
COMMERCIAL RISK PREMIUMS

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Envolv Vision of Texas (AECC Total Vision Heal	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Aetna Dental Inc.	Consolidated	\$11.62	\$10.95	\$13.74	\$25.65	\$27.22
	Texas	\$13.45	\$12.51	\$16.87	\$35.43	\$36.14
Alpha Dental Programs, Inc.	Consolidated	\$12.29	\$12.65	\$12.63	\$12.40	\$12.03
	Texas	\$11.57	\$11.78	\$11.75	\$11.61	\$11.36
Block Vision of Texas, Inc.	Consolidated	\$5.39	\$5.10	\$5.10	\$5.29	\$5.24
Cigna Dental Health of Texas, Inc.	Consolidated	\$14.06	\$14.09	\$14.11	\$14.08	\$14.14
Denticare, Inc	Consolidated	\$10.81	\$10.68	\$10.86	\$10.75	\$11.24
Envolv Dental of Texas, Inc.	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
First Continental Life & Accident Insurance Com	Consolidated	\$5.86	\$0.00	\$5.71	\$5.84	\$5.86
Managed Dentalguard, Inc.	Consolidated	\$6.91	\$18.32	\$9.83	\$9.79	\$10.03
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$9.04	\$9.48	\$9.42	\$9.45	\$8.94
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Safeguard Health Plans, Inc.	Consolidated	\$9.17	\$9.12	\$9.07	\$9.14	\$9.82
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$8.87	\$9.17	\$8.93	\$8.76	\$9.24
United Dental Care of Texas, Inc.	Consolidated	\$9.01	\$9.71	\$9.38	\$9.77	\$9.27
TOTAL FOR TEXAS SINGLE SERVICE		\$10.05	\$10.81	\$10.81	\$12.91	\$13.09
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$10.14	\$10.85	\$10.87	\$12.75	\$13.07

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2019
TOTAL REVENUE

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision Heal	Consolidated	\$2.46	\$2.25	\$2.37	\$2.33	\$2.44
Aetna Dental Inc.	Consolidated	\$11.62	\$10.95	\$13.74	\$25.65	\$27.22
Alpha Dental Programs, Inc.	Texas	\$13.45	\$12.51	\$16.87	\$35.43	\$36.14
	Consolidated	\$12.48	\$12.46	\$12.48	\$12.45	\$12.15
Block Vision of Texas, Inc.	Texas	\$11.77	\$11.59	\$11.62	\$11.67	\$11.48
	Consolidated	\$2.22	\$1.87	\$2.16	\$2.51	\$2.97
Cigna Dental Health of Texas, Inc.	Consolidated	\$14.06	\$14.09	\$14.11	\$14.08	\$14.14
Denticare, Inc	Consolidated	\$10.84	\$10.67	\$10.83	\$10.78	\$11.29
Involve Dental of Texas, Inc.	Consolidated	\$7.68	\$26.79	\$38.45	\$83.06	\$37.19
First Continental Life & Accident Insurance Com	Consolidated	\$8.92	\$39.63	\$12.28	\$4.20	\$4.72
Managed Dentalguard, Inc.	Consolidated	\$6.91	\$18.32	\$9.82	\$9.78	\$10.03
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$9.04	\$9.48	\$9.42	\$9.45	\$8.94
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1.21	\$1.17	\$1.21	\$1.37	\$1.27
Safeguard Health Plans, Inc.	Consolidated	\$9.36	\$9.02	\$9.22	\$9.10	\$9.79
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$8.87	\$9.17	\$8.93	\$8.76	\$9.24
United Dental Care of Texas, Inc.	Consolidated	\$9.10	\$9.77	\$9.15	\$9.85	\$9.40
TOTAL FOR TEXAS SINGLE SERVICE		\$4.15	\$4.08	\$4.24	\$4.67	\$4.95
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$4.33	\$4.26	\$4.41	\$4.84	\$5.15

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2019
TOTAL MEDICAL & HOSPITAL EXPENSE

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$2.37	\$2.00	\$2.06	\$2.03	\$2.29
Aetna Dental Inc.	Consolidated	\$8.40	\$7.61	\$6.36	\$8.54	\$8.90
Alpha Dental Programs, Inc.	Texas	\$8.00	\$7.21	\$4.59	\$8.01	\$8.45
	Consolidated	\$7.72	\$7.43	\$8.03	\$8.23	\$7.67
Block Vision of Texas, Inc.	Texas	\$7.01	\$6.55	\$7.35	\$7.61	\$7.12
	Consolidated	\$1.86	\$1.32	\$1.72	\$1.76	\$2.23
Cigna Dental Health of Texas, Inc.	Consolidated	\$7.16	\$6.42	\$6.90	\$7.04	\$7.17
Denticare, Inc	Consolidated	\$6.27	\$5.94	\$6.03	\$6.34	\$7.92
Involve Dental of Texas, Inc.	Consolidated	\$6.21	\$27.11	\$34.98	\$66.19	\$31.47
First Continental Life & Accident Insurance Company	Consolidated	\$1.78	\$17.90	\$5.14	\$1.81	\$2.15
Managed Dentalguard, Inc.	Consolidated	\$3.78	\$9.98	\$5.49	\$6.14	\$6.05
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$4.57	\$4.26	\$4.23	\$3.91	\$5.17
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1.02	\$0.78	\$0.69	\$0.74	\$1.02
Safeguard Health Plans, Inc.	Consolidated	\$5.01	\$4.54	\$2.96	\$5.28	\$4.98
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$6.36	\$5.35	\$5.30	\$5.54	\$4.57
United Dental Care of Texas, Inc.	Consolidated	\$3.74	\$4.26	\$3.20	\$4.20	\$4.12
TOTAL FOR TEXAS SINGLE SERVICE		\$2.94	\$2.64	\$2.69	\$2.82	\$3.18
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$3.11	\$2.80	\$2.86	\$2.99	\$3.34

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2019
TOTAL ADMINISTRATION & OTHER EXPENSE

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision Heal	Consolidated	\$0.29	\$0.29	\$0.23	\$0.23	\$0.22
Aetna Dental Inc.	Consolidated	\$2.51	\$2.32	\$3.19	\$5.65	\$5.59
Alpha Dental Programs, Inc.	Texas	\$3.01	\$2.63	\$3.97	\$7.81	\$7.50
	Consolidated	\$2.21	\$2.12	\$2.17	\$2.29	\$2.33
Block Vision of Texas, Inc.	Texas	\$2.13	\$2.00	\$2.10	\$2.20	\$2.29
	Consolidated	\$0.48	\$0.42	\$0.52	\$0.63	\$0.72
Cigna Dental Health of Texas, Inc.	Consolidated	\$1.79	\$1.69	\$1.82	\$1.75	\$1.77
Denticare, Inc	Consolidated	\$4.01	\$3.88	\$4.16	\$4.41	\$4.74
Involve Dental of Texas, Inc.	Consolidated	\$1.84	\$2.88	\$2.60	\$10.11	\$4.47
First Continental Life & Accident Insurance Com	Consolidated	\$6.60	\$23.32	\$6.57	\$2.34	\$2.07
Managed Dentalguard, Inc.	Consolidated	\$1.00	\$2.91	\$1.55	\$1.67	\$1.62
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$1.63	\$1.74	\$1.62	\$1.66	\$1.72
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.09	\$0.06	\$0.16	\$0.07	\$0.05
Safeguard Health Plans, Inc.	Consolidated	\$2.71	\$2.85	\$2.69	\$2.53	(\$5.25)
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$2.82	\$3.08	\$3.65	\$2.53	\$2.86
United Dental Care of Texas, Inc.	Consolidated	\$2.83	\$3.39	\$4.02	\$4.29	\$3.80
TOTAL FOR TEXAS SINGLE SERVICE		\$0.84	\$0.87	\$0.88	\$0.92	\$0.83
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.87	\$0.91	\$0.91	\$0.95	\$0.86

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2019
TOTAL EXPENSES

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision Heal	Consolidated	\$2.66	\$2.29	\$2.29	\$2.26	\$2.51
Aetna Dental Inc.	Consolidated	\$10.90	\$9.93	\$9.56	\$14.19	\$14.49
Alpha Dental Programs, Inc.	Texas	\$11.01	\$9.85	\$8.56	\$15.83	\$15.95
	Consolidated	\$9.93	\$9.56	\$10.20	\$10.52	\$10.00
Block Vision of Texas, Inc.	Texas	\$9.14	\$8.56	\$9.45	\$9.81	\$9.41
	Consolidated	\$2.33	\$1.73	\$2.24	\$2.38	\$2.95
Cigna Dental Health of Texas, Inc.	Consolidated	\$8.95	\$8.11	\$8.72	\$8.79	\$8.93
Denticare, Inc	Consolidated	\$10.28	\$9.82	\$10.19	\$10.75	\$12.66
Involve Dental of Texas, Inc.	Consolidated	\$8.05	\$30.00	\$37.58	\$76.30	\$35.93
First Continental Life & Accident Insurance Com	Consolidated	\$8.38	\$41.22	\$11.71	\$4.14	\$4.22
Managed Dentalguard, Inc.	Consolidated	\$4.78	\$12.89	\$7.04	\$7.81	\$7.67
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$6.20	\$6.00	\$5.85	\$5.57	\$6.89
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1.12	\$0.84	\$0.85	\$0.80	\$1.07
Safeguard Health Plans, Inc.	Consolidated	\$7.72	\$7.39	\$5.64	\$7.81	(\$0.27)
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$9.18	\$8.44	\$8.94	\$8.07	\$7.43
United Dental Care of Texas, Inc.	Consolidated	\$6.58	\$7.65	\$7.22	\$8.49	\$7.92
TOTAL FOR TEXAS SINGLE SERVICE		\$3.78	\$3.51	\$3.58	\$3.73	\$4.00
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$3.98	\$3.70	\$3.78	\$3.94	\$4.21

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2019
NET INCOME BEFORE TAXES

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision Heal	Consolidated	(\$0.20)	(\$0.04)	\$0.09	\$0.08	(\$0.06)
Aetna Dental Inc.	Consolidated	\$0.73	\$1.12	\$4.33	\$11.62	\$12.99
Alpha Dental Programs, Inc.	Texas	\$2.45	\$2.78	\$8.48	\$19.82	\$20.54
	Consolidated	\$2.72	\$3.09	\$2.48	\$2.15	\$2.36
Block Vision of Texas, Inc.	Texas	\$2.86	\$3.28	\$2.43	\$2.15	\$2.35
	Consolidated	(\$0.11)	\$0.14	(\$0.08)	\$0.12	\$0.03
Cigna Dental Health of Texas, Inc.	Consolidated	\$5.20	\$6.04	\$5.43	\$5.36	\$5.29
Denticare, Inc	Consolidated	\$0.60	\$0.90	\$0.71	\$0.08	(\$1.33)
Involve Dental of Texas, Inc.	Consolidated	(\$0.36)	(\$3.17)	\$0.89	\$6.81	\$1.29
First Continental Life & Accident Insurance Com	Consolidated	\$0.59	(\$1.14)	\$0.59	\$0.06	\$0.51
Managed Dentalguard, Inc.	Consolidated	\$2.22	\$5.58	\$2.89	\$2.10	\$2.52
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$2.98	\$3.64	\$3.68	\$4.04	\$2.19
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.11	\$0.34	\$0.37	\$0.58	\$0.21
Safeguard Health Plans, Inc.	Consolidated	\$1.93	\$1.95	\$4.00	\$1.72	\$10.49
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	(\$0.17)	\$1.00	\$0.28	\$1.05	\$2.16
United Dental Care of Texas, Inc.	Consolidated	\$2.72	\$2.33	\$2.31	\$1.86	\$2.11
TOTAL FOR TEXAS SINGLE SERVICE		\$0.40	\$0.60	\$0.70	\$0.97	\$0.99
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.37	\$0.58	\$0.67	\$0.94	\$0.99

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2019
NET INCOME AFTER TAXES

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision Heal	Consolidated	(\$0.16)	(\$0.02)	\$0.07	\$0.06	(\$0.06)
Aetna Dental Inc.	Consolidated	\$0.63	\$0.82	\$3.43	\$9.27	\$10.37
Alpha Dental Programs, Inc.	Texas	\$2.06	\$2.04	\$6.72	\$15.83	\$16.41
	Consolidated	\$2.20	\$2.44	\$1.96	\$1.70	\$1.89
Block Vision of Texas, Inc.	Texas	\$2.08	\$2.59	\$1.93	\$1.65	\$1.86
	Consolidated	(\$0.09)	\$0.13	(\$0.07)	\$0.11	\$0.02
Cigna Dental Health of Texas, Inc.	Consolidated	\$4.06	\$4.71	\$4.29	\$4.23	\$4.18
Denticare, Inc	Consolidated	\$0.42	\$0.78	\$0.55	\$0.08	(\$1.23)
Involve Dental of Texas, Inc.	Consolidated	(\$0.29)	(\$4.00)	(\$0.63)	\$6.49	\$1.41
First Continental Life & Accident Insurance Com	Consolidated	\$0.46	(\$0.90)	\$0.47	\$0.05	\$0.41
Managed Dentalguard, Inc.	Consolidated	\$1.76	\$4.34	\$2.28	\$1.66	\$2.02
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$2.36	\$2.88	\$2.91	\$3.19	\$1.73
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.08	\$0.27	\$0.29	\$0.46	\$0.17
Safeguard Health Plans, Inc.	Consolidated	\$1.54	\$1.54	\$3.18	\$1.38	\$10.05
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	(\$0.17)	\$0.75	\$0.14	\$0.77	\$1.79
United Dental Care of Texas, Inc.	Consolidated	\$2.24	\$1.80	\$1.73	\$1.47	\$1.65
TOTAL FOR TEXAS SINGLE SERVICE		\$0.30	\$0.48	\$0.55	\$0.78	\$0.80
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.29	\$0.47	\$0.52	\$0.75	\$0.80

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)
THIRD QUARTER 2019
NET INCOME AFTER TAXES - YTD

SINGLE SERVICE HMOs	DIVISION	9/18 Quarter	12/18 Quarter	3/19 Quarter	6/19 Quarter	9/19 Quarter
Involve Vision of Texas (AECC Total Vision Heal	Consolidated	\$0.00	(\$0.00)	\$0.07	\$0.07	\$0.02
Aetna Dental Inc.	Consolidated	\$1.38	\$1.24	\$3.43	\$6.34	\$7.68
Alpha Dental Programs, Inc.	Texas	\$3.25	\$2.95	\$6.72	\$11.27	\$12.98
	Consolidated	\$1.97	\$2.08	\$1.96	\$1.83	\$1.85
Block Vision of Texas, Inc.	Texas	\$2.03	\$2.16	\$1.93	\$1.79	\$1.82
	Consolidated	\$0.02	\$0.05	(\$0.07)	\$0.02	\$0.02
Cigna Dental Health of Texas, Inc.	Consolidated	\$4.18	\$4.31	\$4.29	\$4.26	\$4.23
Denticare, Inc	Consolidated	\$0.93	\$0.89	\$0.55	\$0.31	(\$0.12)
Involve Dental of Texas, Inc.	Consolidated	\$0.49	(\$0.92)	(\$0.63)	\$3.35	\$1.41
First Continental Life & Accident Insurance Com	Consolidated	(\$0.11)	(\$0.23)	\$0.47	\$0.12	\$0.22
Managed Dentalguard, Inc.	Consolidated	\$1.85	\$2.17	\$2.28	\$1.98	\$1.99
<i>MNM-1997, Inc. (Cancelled 4/2015)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$2.39	\$2.51	\$2.91	\$3.05	\$2.62
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.26	\$0.26	\$0.29	\$0.37	\$0.31
Safeguard Health Plans, Inc.	Consolidated	\$1.43	\$1.46	\$3.18	\$2.29	\$4.86
New Era Quality Health (Team Dental, Inc.)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	(\$0.42)	(\$0.13)	\$0.14	\$0.45	\$0.89
United Dental Care of Texas, Inc.	Consolidated	\$1.97	\$1.93	\$1.73	\$1.61	\$1.62
TOTAL FOR TEXAS SINGLE SERVICE		\$0.47	\$0.47	\$0.55	\$0.66	\$0.70
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.44	\$0.45	\$0.52	\$0.63	\$0.69

* Only operates in one service area