

PUBLIC

**TEXAS DEPARTMENT OF INSURANCE
HEALTH MAINTENANCE ORGANIZATIONS
FINANCIAL REPORT
SINGLE SERVICE
2018 ANNUAL INFORMATION**

**TEXAS DEPARTMENT OF INSURANCE
FINANCIAL REPORT
SINGLE SERVICE
2018 ANNUAL INFORMATION**

3/15/19 8:42 AM

REPORT CONTENTS

PAGE

HMO's Service Areas/Divisions	1
Income Statement Data	2
Ending Enrollment	9
Cumulative Member Months	10
Per Member Per Month (PMPM)	11

DISCLAIMER: *The following information is intended only as a guide and may in no respect be relied upon as an alternative or supplement to the data filed by the company. TDI assumes no responsibility for omissions, inaccuracies or ambiguities. although every effort has been made to ensure the accuracy of the information, all parties are advised to consult the company directly and/or other sources regarding the extent and nature of this information.*

**Source: HMO database S1218A.xlsx
HMO Financial Statements**

Ty	TDI#	NAIC#	GRP	Company Name	Licensed	Division 1	Division 2	Division 3	Division 4	Division 5	Division 6	Division 7	Division 8	Division 9	Division 10	Division 11
28-	94478	95302		Envolve Vision of Texas (AECC Total Vision)	01/08/96	Consolidated										
28-	05628	95910	0001	Aetna Dental Inc.	09/03/91	Consolidated	Texas	Maryland	Missouri	North Carolina						
28-	05288	95163		Alpha Dental Programs, Inc.	05/01/87	Consolidated	Texas	Maryland	Kentucky	Missouri	New Jersey	Ohio	Hawaii	Idaho	Indiana	Illinois
28-	94596	95387		Block Vision of Texas, Inc.	06/18/96	Consolidated										
28-	05799	95037	0901	Cigna Dental Health of Texas, Inc.	07/24/87	Consolidated										
28-	05211	95161	0666	Denticare, Inc	06/01/88	Consolidated										
28-	14640574	16106	1295	Envolve Dental of Texas	01/31/17	Consolidated										
28-	93506	64696	4506	First Continental Life & Accident Ins. Co.	06/02/88	Consolidated										
28-	95452	52556	0429	Managed Dentalguard, Inc.	10/06/95	Consolidated										
28-	94475	95247		<i>MNM-1997, Inc.</i>	<i>10/06/95</i>	<i>Consolidated</i>										
28-	05362	95251	0541	National Pacific Dental, Inc.	11/16/89	Consolidated	Texas	Maryland								
28-	94548	95522		Eyemed Vision Care HMO of Texas Inc.	11/06/96	Consolidated										
28-	04927	95051		Safeguard Health Plans, Inc.	01/21/88	Consolidated										
28-	96543	14387		New Era Quality Health, Inc. (Team Dental)	06/07/12	Consolidated										
28-	05263	95160		United Concordia Dental Plans of Texas	10/03/88	Consolidated										
28-	05857	95142		United Dental Care of Texas, Inc.	07/15/86	Consolidated										

*Only operates in one service area

INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

COMMERCIAL PREMIUMS

3/15/2019 8:44 AM

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Envolve Vision of Texas (AECC Total Vision Health P	Consolidated	\$0	\$0	\$0	\$0	\$0
Aetna Dental Inc.	Consolidated	\$42,107,466	\$39,759,711	\$35,345,806	\$32,903,689	\$30,391,289
	Texas	\$32,855,356	\$30,012,730	\$27,108,302	\$26,164,148	\$22,475,209
Alpha Dental Programs, Inc.	Consolidated	\$22,981,437	\$25,131,281	\$30,378,497	\$33,174,167	\$35,633,938
	Texas	\$17,470,849	\$19,381,297	\$23,163,273	\$24,138,233	\$25,658,393
Block Vision of Texas, Inc.	Consolidated	\$14,032,508	\$15,288,323	\$15,078,140	\$16,128,092	\$14,311,636
Cigna Dental Health of Texas, Inc.	Consolidated	\$33,656,804	\$32,017,995	\$33,672,099	\$34,175,908	\$33,822,845
Denticare, Inc	Consolidated	\$29,165,221	\$29,695,984	\$27,917,934	\$27,236,504	\$25,831,328
Envolve Dental of Texas	Consolidated	\$0	\$0	\$0	\$0	\$0
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$5,335,668	\$2,214,294	\$2,069,163	\$1,812,677
Managed Dentalguard, Inc.	Consolidated	\$7,225,569	\$9,144,281	\$10,649,820	\$11,649,162	\$10,800,293
<i>MNM-1997, Inc.</i>	Consolidated	\$5,983,629	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$15,319,312	\$15,693,183	\$10,289,113	\$8,659,118	\$5,707,132
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0	\$0	\$0	\$0	\$0
Safeguard Health Plans, Inc.	Consolidated	\$11,001,705	\$9,952,643	\$9,467,146	\$9,516,569	\$7,688,341
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$823,555	\$711,333	\$665,319	\$277,151	\$481,965
United Dental Care of Texas, Inc.	Consolidated	\$5,684,848	\$5,587,609	\$5,025,868	\$4,326,070	\$3,476,454
TOTAL FOR TEXAS SINGLE SERVICE		\$157,900,044	\$157,127,863	\$154,962,195	\$155,681,000	\$146,359,141
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$187,982,054	\$188,318,011	\$180,704,036	\$180,115,593	\$169,957,898

* Only operates in one service area

INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

TOTAL REVENUES

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Envolv Vision of Texas (AECC Total Vision Health P	Consolidated	\$38,186,103	\$43,958,242	\$48,867,569	\$57,620,245	\$68,438,842
Aetna Dental Inc.	Consolidated	\$42,107,956	\$39,760,537	\$35,346,071	\$32,903,951	\$30,391,419
	Texas	\$32,855,814	\$30,013,234	\$27,108,524	\$26,164,380	\$22,475,325
Alpha Dental Programs, Inc.	Consolidated	\$23,027,747	\$25,582,359	\$29,973,451	\$33,130,964	\$35,528,693
	Texas	\$17,506,209	\$19,807,609	\$22,812,963	\$24,162,523	\$25,605,615
Block Vision of Texas, Inc.	Consolidated	\$49,762,019	\$55,033,645	\$54,980,459	\$59,255,055	\$44,888,096
Cigna Dental Health of Texas, Inc.	Consolidated	\$33,656,804	\$32,017,995	\$33,672,099	\$34,175,908	\$33,822,845
Denticare, Inc	Consolidated	\$29,156,190	\$29,707,310	\$27,979,806	\$27,253,477	\$25,849,925
Envolv Dental of Texas	Consolidated	\$0	\$0	\$0	\$0	\$657,693
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$15,143,603	\$4,633,437	\$4,784,816	\$8,411,243
Managed Dentalguard, Inc.	Consolidated	\$7,239,830	\$9,140,900	\$10,660,862	\$11,649,183	\$10,800,115
<i>MNM-1997, Inc.</i>	Consolidated	\$6,807,706	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$15,319,312	\$15,693,183	\$10,289,113	\$8,659,118	\$5,707,132
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1,492,556	\$1,608,353	\$1,671,732	\$995,315	\$965,991
Safeguard Health Plans, Inc.	Consolidated	\$11,058,188	\$9,930,633	\$9,482,683	\$9,580,916	\$7,717,405
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$823,554	\$711,333	\$665,319	\$277,151	\$481,965
United Dental Care of Texas, Inc.	Consolidated	\$5,689,436	\$5,589,278	\$5,029,669	\$4,333,688	\$3,473,849
TOTAL FOR TEXAS SINGLE SERVICE		\$234,234,409	\$252,662,135	\$247,565,122	\$260,252,657	\$253,588,909
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$264,327,401	\$283,877,371	\$273,252,270	\$284,619,787	\$277,135,213

* Only operates in one service area

INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

TOTAL MEDICAL & HOSPITAL EXPENSE

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health P	Consolidated	\$33,033,560	\$36,861,717	\$44,702,882	\$51,703,792	\$60,660,619
Aetna Dental Inc.	Consolidated	\$22,926,254	\$22,633,277	\$21,889,579	\$21,309,943	\$19,914,546
	Texas	\$14,067,297	\$13,451,527	\$12,928,464	\$12,540,216	\$11,529,457
Alpha Dental Programs, Inc.	Consolidated	\$12,611,540	\$14,659,773	\$19,702,379	\$21,455,424	\$21,364,727
	Texas	\$9,357,989	\$10,633,770	\$14,525,459	\$14,806,640	\$14,602,185
Block Vision of Texas, Inc.	Consolidated	\$39,790,837	\$45,603,651	\$44,310,576	\$47,035,149	\$34,503,917
Cigna Dental Health of Texas, Inc.	Consolidated	\$14,909,383	\$13,358,535	\$15,014,297	\$15,996,180	\$15,923,679
Denticare, Inc	Consolidated	\$17,147,172	\$14,569,074	\$16,306,230	\$15,295,841	\$13,257,495
Involve Dental of Texas	Consolidated	\$0	\$0	\$0	\$0	\$602,222
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$9,280,576	\$1,527,622	\$1,630,106	\$2,784,677
Managed Dentalguard, Inc.	Consolidated	\$4,496,614	\$5,661,508	\$6,522,075	\$5,972,410	\$5,961,850
<i>MNM-1997, Inc.</i>	Consolidated	\$3,772,514	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$8,527,688	\$8,919,441	\$5,621,327	\$4,434,042	\$2,621,184
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$721,231	\$906,274	\$916,266	\$500,505	\$607,735
Safeguard Health Plans, Inc.	Consolidated	\$5,640,931	\$5,208,798	\$4,759,058	\$4,569,239	\$3,795,464
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0	\$0	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$376,425	\$431,981	\$435,947	\$181,934	\$313,790
United Dental Care of Texas, Inc.	Consolidated	\$2,381,515	\$2,336,767	\$2,010,759	\$1,739,856	\$1,433,080
TOTAL FOR TEXAS SINGLE SERVICE		\$145,695,468	\$158,304,178	\$163,959,635	\$171,971,868	\$165,976,170
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$166,335,664	\$180,431,372	\$183,718,997	\$191,824,421	\$183,744,985

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INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

TOTAL ADMINISTRATION & OTHER EXPENSE

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Envolve Vision of Texas (AECC Total Vision Health P	Consolidated	\$3,269,084	\$4,221,452	\$5,243,731	\$6,736,029	\$7,897,091
Aetna Dental Inc.	Consolidated	\$9,458,295	\$8,909,277	\$5,817,723	\$6,235,553	\$6,362,706
	Texas	\$7,297,453	\$6,706,249	\$4,448,502	\$4,819,684	\$4,642,968
Alpha Dental Programs, Inc.	Consolidated	\$4,185,296	\$4,442,648	\$5,965,126	\$6,957,514	\$7,021,835
	Texas	\$3,264,479	\$3,490,202	\$4,782,017	\$5,488,601	\$5,402,191
Block Vision of Texas, Inc.	Consolidated	\$7,169,143	\$6,861,759	\$7,783,663	\$9,270,377	\$9,207,224
Cigna Dental Health of Texas, Inc.	Consolidated	\$4,463,976	\$4,282,037	\$4,700,690	\$4,181,854	\$4,766,905
Denticare, Inc	Consolidated	\$10,627,891	\$10,981,953	\$9,731,010	\$9,521,627	\$9,921,335
Envolve Dental of Texas	Consolidated	\$0	\$0	\$0	\$0	\$74,604
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$12,817,021	\$6,237,385	\$4,518,506	\$5,884,084
Managed Dentalguard, Inc.	Consolidated	\$1,382,729	\$1,644,411	\$1,850,438	\$1,722,464	\$1,908,807
<i>MNM-1997, Inc.</i>	Consolidated	\$2,933,948	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$2,164,997	\$2,407,580	\$1,854,422	\$1,415,731	\$1,168,170
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$277,959	\$296,343	\$299,862	\$85,306	\$95,984
Safeguard Health Plans, Inc.	Consolidated	\$4,247,454	\$4,064,668	\$3,677,850	\$3,190,108	\$2,542,628
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$14,160	(\$7,286)	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$217,980	\$218,116	\$236,021	\$155,484	\$182,446
United Dental Care of Texas, Inc.	Consolidated	\$1,901,686	\$1,840,215	\$1,535,351	\$1,794,891	\$1,181,072
TOTAL FOR TEXAS SINGLE SERVICE		\$47,067,942	\$57,417,140	\$50,526,520	\$51,484,931	\$53,707,339
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$52,314,598	\$62,980,194	\$54,933,272	\$55,785,444	\$58,214,891

* Only operates in one service area

INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

TOTAL EXPENSES

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health P	Consolidated	\$36,302,644	\$41,083,169	\$49,946,613	\$58,439,821	\$68,557,710
Aetna Dental Inc.	Consolidated	\$32,384,549	\$31,542,554	\$27,707,302	\$27,545,496	\$26,277,252
	Texas	\$21,364,750	\$20,157,776	\$17,376,966	\$17,359,900	\$16,172,425
Alpha Dental Programs, Inc.	Consolidated	\$16,796,836	\$19,102,421	\$25,667,505	\$28,412,938	\$28,386,562
	Texas	\$12,622,468	\$14,123,972	\$19,307,476	\$20,295,241	\$20,004,376
Block Vision of Texas, Inc.	Consolidated	\$46,959,980	\$52,465,410	\$52,094,239	\$56,305,527	\$43,711,141
Cigna Dental Health of Texas, Inc.	Consolidated	\$19,373,359	\$17,640,572	\$19,714,987	\$20,178,034	\$20,690,584
Denticare, Inc	Consolidated	\$27,775,063	\$25,551,027	\$26,037,240	\$24,817,468	\$23,178,830
Involve Dental of Texas	Consolidated	\$0	\$0	\$0	\$0	\$676,825
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$22,097,597	\$7,765,007	\$6,148,612	\$8,668,761
Managed Dentalguard, Inc.	Consolidated	\$5,879,343	\$7,305,919	\$8,372,513	\$7,694,874	\$7,870,657
<i>MNM-1997, Inc.</i>	Consolidated	\$6,706,462	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$10,692,685	\$11,327,021	\$7,475,749	\$5,849,773	\$3,789,354
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$999,190	\$1,202,617	\$1,216,128	\$585,811	\$703,719
Safeguard Health Plans, Inc.	Consolidated	\$9,888,385	\$9,273,466	\$8,436,908	\$7,759,347	\$6,338,092
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$14,160	(\$7,286)	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$594,405	\$650,097	\$671,968	\$337,418	\$496,236
United Dental Care of Texas, Inc.	Consolidated	\$4,283,201	\$4,176,982	\$3,546,110	\$3,534,747	\$2,614,152
TOTAL FOR TEXAS SINGLE SERVICE		\$192,763,410	\$215,721,318	\$214,486,155	\$223,456,800	\$219,683,509
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$218,650,262	\$243,411,566	\$238,652,269	\$247,609,866	\$241,959,876

* Only operates in one service area

INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

NET INCOME BEFORE TAXES

3/15/2019 8:44 AM

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health P	Consolidated	\$1,902,364	\$2,984,912	(\$936,622)	(\$650,834)	\$96,522
Aetna Dental Inc.	Consolidated	\$9,859,319	\$8,312,516	\$7,795,275	\$5,476,318	\$4,188,798
	Texas	\$11,597,112	\$9,926,817	\$9,851,590	\$8,898,201	\$6,358,092
Alpha Dental Programs, Inc.	Consolidated	\$6,292,278	\$6,572,428	\$4,333,711	\$4,880,935	\$7,553,661
	Texas	\$4,945,108	\$5,571,555	\$3,598,044	\$4,030,175	\$6,012,769
Block Vision of Texas, Inc.	Consolidated	\$2,819,552	\$2,595,540	\$2,911,763	\$2,978,059	\$1,185,852
Cigna Dental Health of Texas, Inc.	Consolidated	\$14,278,793	\$14,358,044	\$13,974,527	\$14,078,286	\$13,285,784
Denticare, Inc	Consolidated	\$1,388,649	\$4,166,190	\$1,965,666	\$2,481,198	\$2,769,827
Involve Dental of Texas	Consolidated	\$0	\$0	\$0	\$0	(\$18,453)
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$5,380,096	(\$3,086,874)	(\$1,325,566)	(\$187,643)
Managed Dentalguard, Inc.	Consolidated	\$1,375,351	\$1,861,778	\$2,333,010	\$4,033,344	\$3,037,025
<i>MNM-1997, Inc.</i>	Consolidated	\$107,665	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$4,651,526	\$4,393,552	\$2,846,153	\$2,850,356	\$1,987,640
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$493,971	\$406,287	\$457,811	\$414,674	\$272,224
Safeguard Health Plans, Inc.	Consolidated	\$1,295,573	\$800,175	\$1,153,996	\$1,979,594	\$1,598,672
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	(\$13,470)	\$6,774	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$224,681	\$49,372	(\$18,504)	(\$67,798)	(\$7,795)
United Dental Care of Texas, Inc.	Consolidated	\$1,429,881	\$1,439,873	\$1,524,993	\$857,496	\$928,377
TOTAL FOR TEXAS SINGLE SERVICE		\$41,845,230	\$49,547,413	\$33,729,400	\$37,706,829	\$35,331,252
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$46,106,133	\$53,327,537	\$35,254,905	\$37,986,062	\$36,690,491

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INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

AFTER TAX NET INCOME

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health P	Consolidated	\$1,312,702	\$1,886,769	(\$308,827)	(\$423,132)	(\$30,483)
Aetna Dental Inc.	Consolidated	\$6,531,043	\$5,417,801	\$5,075,153	\$4,288,781	\$3,216,809
	Texas	\$7,682,197	\$6,469,944	\$6,413,927	\$6,968,631	\$4,882,730
Alpha Dental Programs, Inc.	Consolidated	\$4,089,433	\$4,272,253	\$2,805,783	\$3,158,968	\$5,949,897
	Texas	\$2,742,263	\$3,691,518	\$2,330,520	\$2,606,399	\$4,737,434
Block Vision of Texas, Inc.	Consolidated	\$2,053,226	\$1,799,654	\$1,841,486	\$1,749,933	\$1,020,269
Cigna Dental Health of Texas, Inc.	Consolidated	\$9,118,094	\$9,136,919	\$8,882,250	\$9,150,044	\$10,369,550
Denticare, Inc	Consolidated	\$748,528	\$2,551,723	\$1,058,043	\$1,599,461	\$2,137,921
Involve Dental of Texas	Consolidated	\$0	\$0	\$0	\$0	(\$30,479)
First Continental Life & Accident Ins. Co.	Consolidated	\$0	\$4,084,323	(\$2,037,333)	(\$874,871)	(\$148,238)
Managed Dentalguard, Inc.	Consolidated	\$857,999	\$1,149,606	\$1,444,502	\$2,618,991	\$2,345,758
<i>MNM-1997, Inc.</i>	Consolidated	\$71,055	\$0	\$0	\$0	\$0
National Pacific Dental, Inc.	Consolidated	\$2,949,658	\$2,758,854	\$1,757,762	\$1,857,128	\$1,536,014
	Texas	\$0	\$0	\$0	\$0	\$0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$326,869	\$264,245	\$297,418	\$269,576	\$215,054
Safeguard Health Plans, Inc.	Consolidated	\$800,927	\$434,515	\$630,845	\$1,338,935	\$1,231,874
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	(\$13,470)	\$6,774	\$0	\$0	\$0
United Concordia Dental Plans of Texas	Consolidated	\$142,076	\$25,942	(\$16,880)	(\$43,416)	(\$7,421)
United Dental Care of Texas, Inc.	Consolidated	\$906,024	\$890,747	\$1,052,322	\$531,295	\$734,106
TOTAL FOR TEXAS SINGLE SERVICE		\$26,748,490	\$32,392,679	\$21,588,273	\$25,491,846	\$27,458,074
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$29,894,164	\$34,680,125	\$22,482,524	\$25,221,693	\$28,540,631

* Only operates in one service area

INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

TOTAL ENDING ENROLLMENT

3/15/2019 8:44 AM

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Envolve Vision of Texas (AECC Total Vision Health P	Consolidated	1,408,343	1,439,828	1,583,998	1,785,054	2,505,445
Aetna Dental Inc.	Consolidated	244,493	241,730	193,611	229,325	217,919
	Texas	160,445	158,097	154,441	149,143	138,422
Alpha Dental Programs, Inc.	Consolidated	198,813	173,408	213,407	218,198	229,735
	Texas	162,356	138,004	170,968	167,305	173,685
Block Vision of Texas, Inc.	Consolidated	2,258,601	2,248,738	3,100,594	2,928,725	1,435,826
Cigna Dental Health of Texas, Inc.	Consolidated	175,699	161,514	188,282	198,368	203,115
Denticare, Inc	Consolidated	232,428	225,910	214,207	208,808	193,078
Envolve Dental of Texas	Consolidated	0	0	0	0	3,592
First Continental Life & Accident Ins. Co.	Consolidated	0	60,943	63,470	63,096	56,433
Managed Dentalguard, Inc.	Consolidated	58,453	74,257	81,036	86,299	81,397
<i>MNM-1997, Inc.</i>	Consolidated	62,295	0	0	0	0
National Pacific Dental, Inc.	Consolidated	150,288	148,585	85,706	73,442	48,301
	Texas	0	0	0	0	0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	60,649	64,926	69,308	71,121	66,254
Safeguard Health Plans, Inc.	Consolidated	92,921	81,150	83,154	84,460	69,085
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	4,713	4,518	4,115	5,081	4,400
United Dental Care of Texas, Inc.	Consolidated	51,057	49,133	44,508	36,148	28,089
TOTAL FOR TEXAS SINGLE SERVICE		4,727,960	4,707,018	5,758,081	5,783,608	4,958,821
TOTAL FOR SINGLE SERVICE (IND WIDE)		4,998,753	4,974,640	5,925,396	5,988,125	5,142,669

* Only operates in one service area

INCOME STATEMENT DATA

2018 ANNUAL INFORMATION

CUMULATIVE MEMBER MONTHS

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health P	Consolidated	17,158,937	16,948,904	18,245,480	21,209,897	26,985,664
Aetna Dental Inc.	Consolidated	2,947,380	2,898,549	2,327,822	2,735,275	2,599,640
	Texas	1,924,958	1,881,412	1,861,092	1,765,643	1,656,833
Alpha Dental Programs, Inc.	Consolidated	2,189,742	2,318,242	2,533,357	2,743,257	2,856,067
	Texas	1,758,023	1,884,701	2,026,733	2,107,776	2,191,112
Block Vision of Texas, Inc.	Consolidated	25,315,283	26,901,605	29,313,261	29,605,322	21,616,941
Cigna Dental Health of Texas, Inc.	Consolidated	2,098,483	1,957,366	2,229,222	2,306,762	2,404,027
Denticare, Inc	Consolidated	2,801,566	2,735,578	2,612,940	2,536,506	2,399,830
Involve Dental of Texas	Consolidated	0	0	0	0	33,138
First Continental Life & Accident Ins. Co.	Consolidated	0	724,747	868,070	770,656	658,658
Managed Dentalguard, Inc.	Consolidated	718,227	915,221	1,058,312	1,164,520	1,082,780
<i>MNM-1997, Inc.</i>	Consolidated	704,346	0	0	0	0
National Pacific Dental, Inc.	Consolidated	1,826,169	1,828,833	1,157,950	930,788	612,321
	Texas	0	0	0	0	0
Eyemed Vision Care HMO of Texas Inc.	Consolidated	723,485	779,827	823,678	839,506	815,788
Safeguard Health Plans, Inc.	Consolidated	1,147,000	1,050,310	1,026,187	1,045,360	846,001
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	0	0	0	0	0
United Concordia Dental Plans of Texas	Consolidated	54,788	50,930	50,242	33,200	55,042
United Dental Care of Texas, Inc.	Consolidated	618,724	602,646	550,873	473,395	380,317
TOTAL FOR TEXAS SINGLE SERVICE		55,023,820	56,433,247	60,666,090	63,858,543	61,126,131
TOTAL FOR SINGLE SERVICE (IND WIDE)		58,304,130	59,712,758	62,797,394	66,394,444	63,346,214

* Only operates in one service area

PER MEMBER PER MONTH (PMPM)

2018 ANNUAL INFORMATION

COMMERCIAL PREMIUMS

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Aetna Dental Inc.	Consolidated	\$14.29	\$13.72	\$15.18	\$12.03	\$11.69
	Texas	\$17.07	\$15.95	\$14.57	\$14.82	\$13.57
Alpha Dental Programs, Inc.	Consolidated	\$10.50	\$10.84	\$11.99	\$12.09	\$12.48
	Texas	\$9.94	\$10.28	\$11.43	\$11.45	\$11.71
Block Vision of Texas, Inc.	Consolidated	\$5.02	\$5.31	\$5.38	\$5.73	\$5.26
Cigna Dental Health of Texas, Inc.	Consolidated	\$16.04	\$16.36	\$15.10	\$14.82	\$14.07
Denticare, Inc	Consolidated	\$10.41	\$10.86	\$10.68	\$10.74	\$10.76
Involve Dental of Texas	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$17.23	\$5.10	\$6.37	\$7.85
Managed Dentalguard, Inc.	Consolidated	\$10.06	\$9.99	\$10.06	\$10.00	\$9.97
<i>MNM-1997, Inc.</i>	Consolidated	\$18.22	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$8.39	\$8.58	\$8.89	\$9.30	\$9.32
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Safeguard Health Plans, Inc.	Consolidated	\$9.59	\$9.48	\$9.23	\$9.10	\$9.09
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$15.03	\$13.97	\$13.24	\$8.35	\$8.76
United Dental Care of Texas, Inc.	Consolidated	\$9.19	\$9.27	\$9.12	\$9.14	\$9.14
TOTAL FOR TEXAS SINGLE SERVICE		\$11.08	\$11.01	\$10.58	\$10.68	\$10.45
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$10.73	\$10.73	\$10.77	\$10.53	\$10.48

PER MEMBER PER MONTH (PMPM)

2018 ANNUAL INFORMATION

TOTAL REVENUE

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$2.23	\$2.59	\$2.68	\$2.72	\$2.54
Aetna Dental Inc.	Consolidated	\$14.29	\$13.72	\$15.18	\$12.03	\$11.69
	Texas	\$17.07	\$15.95	\$14.57	\$14.82	\$13.57
Alpha Dental Programs, Inc.	Consolidated	\$10.52	\$11.04	\$11.83	\$12.08	\$12.44
	Texas	\$9.96	\$10.51	\$11.26	\$11.46	\$11.69
Block Vision of Texas, Inc.	Consolidated	\$1.97	\$2.05	\$1.88	\$2.00	\$2.08
Cigna Dental Health of Texas, Inc.	Consolidated	\$16.04	\$16.36	\$15.10	\$14.82	\$14.07
Denticare, Inc	Consolidated	\$10.41	\$10.86	\$10.71	\$10.74	\$10.77
Involve Dental of Texas	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$19.85
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$20.90	\$5.34	\$6.21	\$12.77
Managed Dentalguard, Inc.	Consolidated	\$10.08	\$9.99	\$10.07	\$10.00	\$9.97
<i>MNM-1997, Inc.</i>	Consolidated	\$9.67	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$8.39	\$8.58	\$8.89	\$9.30	\$9.32
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$2.06	\$2.06	\$2.03	\$1.19	\$1.18
Safeguard Health Plans, Inc.	Consolidated	\$9.64	\$9.45	\$9.24	\$9.17	\$9.12
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$15.03	\$13.97	\$13.24	\$8.35	\$8.76
United Dental Care of Texas, Inc.	Consolidated	\$9.20	\$9.27	\$9.13	\$9.15	\$9.13
TOTAL FOR TEXAS SINGLE SERVICE		\$4.26	\$4.48	\$4.08	\$4.08	\$4.15
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$4.53	\$4.75	\$4.35	\$4.29	\$4.37

PER MEMBER PER MONTH (PMPM)

2018 ANNUAL INFORMATION

TOTAL MEDICAL & HOSPITAL EXPENSE

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$1.93	\$2.17	\$2.45	\$2.44	\$2.25
Aetna Dental Inc.	Consolidated	\$7.78	\$7.81	\$9.40	\$7.79	\$7.66
	Texas	\$7.31	\$7.15	\$6.95	\$7.10	\$6.96
Alpha Dental Programs, Inc.	Consolidated	\$5.76	\$6.32	\$7.78	\$7.82	\$7.48
	Texas	\$5.32	\$5.64	\$7.17	\$7.02	\$6.66
Block Vision of Texas, Inc.	Consolidated	\$1.57	\$1.70	\$1.51	\$1.59	\$1.60
Cigna Dental Health of Texas, Inc.	Consolidated	\$7.10	\$6.82	\$6.74	\$6.93	\$6.62
Denticare, Inc	Consolidated	\$6.12	\$5.33	\$6.24	\$6.03	\$5.52
Involve Dental of Texas	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$18.17
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$12.81	\$1.76	\$2.12	\$4.23
Managed Dentalguard, Inc.	Consolidated	\$6.26	\$6.19	\$6.16	\$5.13	\$5.51
<i>MNM-1997, Inc.</i>	Consolidated	\$5.36	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$4.67	\$4.88	\$4.85	\$4.76	\$4.28
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1.00	\$1.16	\$1.11	\$0.60	\$0.74
Safeguard Health Plans, Inc.	Consolidated	\$4.92	\$4.96	\$4.64	\$4.37	\$4.49
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$6.87	\$8.48	\$8.68	\$5.48	\$5.70
United Dental Care of Texas, Inc.	Consolidated	\$3.85	\$3.88	\$3.65	\$3.68	\$3.77
TOTAL FOR TEXAS SINGLE SERVICE		\$2.65	\$2.81	\$2.70	\$2.69	\$2.72
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$2.85	\$3.02	\$2.93	\$2.89	\$2.90

PER MEMBER PER MONTH (PMPM)

2018 ANNUAL INFORMATION

TOTAL ADMINISTRATION & OTHER EXPENSE

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0.19	\$0.25	\$0.29	\$0.32	\$0.29
Aetna Dental Inc.	Consolidated	\$3.21	\$3.07	\$2.50	\$2.28	\$2.45
	Texas	\$3.79	\$3.56	\$2.39	\$2.73	\$2.80
Alpha Dental Programs, Inc.	Consolidated	\$1.91	\$1.92	\$2.35	\$2.54	\$2.46
	Texas	\$1.86	\$1.85	\$2.36	\$2.60	\$2.47
Block Vision of Texas, Inc.	Consolidated	\$0.28	\$0.26	\$0.27	\$0.31	\$0.43
Cigna Dental Health of Texas, Inc.	Consolidated	\$2.13	\$2.19	\$2.11	\$1.81	\$1.98
Denticare, Inc	Consolidated	\$3.79	\$4.01	\$3.72	\$3.75	\$4.13
Involve Dental of Texas	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$2.25
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$17.68	\$7.19	\$5.86	\$8.93
Managed Dentalguard, Inc.	Consolidated	\$1.93	\$1.80	\$1.75	\$1.48	\$1.76
<i>MNM-1997, Inc.</i>	Consolidated	\$4.17	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$1.19	\$1.32	\$1.60	\$1.52	\$1.91
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.38	\$0.38	\$0.36	\$0.10	\$0.12
Safeguard Health Plans, Inc.	Consolidated	\$3.70	\$3.87	\$3.58	\$3.05	\$3.01
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$3.98	\$4.28	\$4.70	\$4.68	\$3.31
United Dental Care of Texas, Inc.	Consolidated	\$3.07	\$3.05	\$2.79	\$3.79	\$3.11
TOTAL FOR TEXAS SINGLE SERVICE		\$0.86	\$1.02	\$0.83	\$0.81	\$0.88
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.90	\$1.05	\$0.87	\$0.84	\$0.92

PER MEMBER PER MONTH (PMPM)

2018 ANNUAL INFORMATION

TOTAL EXPENSES

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$2.12	\$2.42	\$2.74	\$2.76	\$2.54
Aetna Dental Inc.	Consolidated	\$10.99	\$10.88	\$11.90	\$10.07	\$10.11
	Texas	\$11.10	\$10.71	\$9.34	\$9.83	\$9.76
Alpha Dental Programs, Inc.	Consolidated	\$7.67	\$8.24	\$10.13	\$10.36	\$9.94
	Texas	\$7.18	\$7.49	\$9.53	\$9.63	\$9.13
Block Vision of Texas, Inc.	Consolidated	\$1.86	\$1.95	\$1.78	\$1.90	\$2.02
Cigna Dental Health of Texas, Inc.	Consolidated	\$9.23	\$9.01	\$8.84	\$8.75	\$8.61
Denticare, Inc	Consolidated	\$9.91	\$9.34	\$9.96	\$9.78	\$9.66
Involve Dental of Texas	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$20.42
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$30.49	\$8.95	\$7.98	\$13.16
Managed Dentalguard, Inc.	Consolidated	\$8.19	\$7.98	\$7.91	\$6.61	\$7.27
<i>MNM-1997, Inc.</i>	Consolidated	\$9.52	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$5.86	\$6.19	\$6.46	\$6.28	\$6.19
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$1.38	\$1.54	\$1.48	\$0.70	\$0.86
Safeguard Health Plans, Inc.	Consolidated	\$8.62	\$8.83	\$8.22	\$7.42	\$7.49
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$10.85	\$12.76	\$13.37	\$10.16	\$9.02
United Dental Care of Texas, Inc.	Consolidated	\$6.92	\$6.93	\$6.44	\$7.47	\$6.87
TOTAL FOR TEXAS SINGLE SERVICE		\$3.50	\$3.82	\$3.54	\$3.50	\$3.59
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$3.75	\$4.08	\$3.80	\$3.73	\$3.82

PER MEMBER PER MONTH (PMPM)

2018 ANNUAL INFORMATION

NET INCOME BEFORE TAXES

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0.11	\$0.18	(\$0.05)	(\$0.03)	\$0.00
Aetna Dental Inc.	Consolidated	\$3.35	\$2.87	\$3.35	\$2.00	\$1.61
	Texas	\$6.02	\$5.28	\$5.29	\$5.04	\$3.84
Alpha Dental Programs, Inc.	Consolidated	\$2.87	\$2.84	\$1.71	\$1.78	\$2.64
	Texas	\$2.81	\$2.96	\$1.78	\$1.91	\$2.74
Block Vision of Texas, Inc.	Consolidated	\$0.11	\$0.10	\$0.10	\$0.10	\$0.05
Cigna Dental Health of Texas, Inc.	Consolidated	\$6.80	\$7.34	\$6.27	\$6.10	\$5.53
Denticare, Inc	Consolidated	\$0.50	\$1.52	\$0.75	\$0.98	\$1.15
Involve Dental of Texas	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	(\$0.56)
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$7.42	(\$3.56)	(\$1.72)	(\$0.28)
Managed Dentalguard, Inc.	Consolidated	\$1.91	\$2.03	\$2.20	\$3.46	\$2.80
<i>MNM-1997, Inc.</i>	Consolidated	\$0.15	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$2.55	\$2.40	\$2.46	\$3.06	\$3.25
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.68	\$0.52	\$0.56	\$0.49	\$0.33
Safeguard Health Plans, Inc.	Consolidated	\$1.13	\$0.76	\$1.12	\$1.89	\$1.89
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$4.10	\$0.97	(\$0.37)	(\$2.04)	(\$0.14)
United Dental Care of Texas, Inc.	Consolidated	\$2.31	\$2.39	\$2.77	\$1.81	\$2.44
TOTAL FOR TEXAS SINGLE SERVICE		\$0.76	\$0.88	\$0.56	\$0.59	\$0.58
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.79	\$0.89	\$0.56	\$0.57	\$0.58

PER MEMBER PER MONTH (PMPM)

2018 ANNUAL INFORMATION

AFTER TAX NET INCOME

SINGLE SERVICE HMOs	DIVISION	12/14 Year	12/15 Year	12/16 Year	12/17 Year	12/18 Year
Involve Vision of Texas (AECC Total Vision Health)	Consolidated	\$0.08	\$0.11	(\$0.02)	(\$0.02)	(\$0.00)
Aetna Dental Inc.	Consolidated	\$2.22	\$1.87	\$2.18	\$1.57	\$1.24
	Texas	\$3.99	\$3.44	\$3.45	\$3.95	\$2.95
Alpha Dental Programs, Inc.	Consolidated	\$1.87	\$1.84	\$1.11	\$1.15	\$2.08
	Texas	\$1.56	\$1.96	\$1.15	\$1.24	\$2.16
Block Vision of Texas, Inc.	Consolidated	\$0.08	\$0.07	\$0.06	\$0.06	\$0.05
Cigna Dental Health of Texas, Inc.	Consolidated	\$4.35	\$4.67	\$3.98	\$3.97	\$4.31
Denticare, Inc	Consolidated	\$0.27	\$0.93	\$0.40	\$0.63	\$0.89
Involve Dental of Texas	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	(\$0.92)
First Continental Life & Accident Ins. Co.	Consolidated	\$0.00	\$5.64	(\$2.35)	(\$1.14)	(\$0.23)
Managed Dentalguard, Inc.	Consolidated	\$1.19	\$1.26	\$1.36	\$2.25	\$2.17
<i>MNM-1997, Inc.</i>	Consolidated	\$0.10	\$0.00	\$0.00	\$0.00	\$0.00
National Pacific Dental, Inc.	Consolidated	\$1.62	\$1.51	\$1.52	\$2.00	\$2.51
	Texas	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Eyemed Vision Care HMO of Texas Inc.	Consolidated	\$0.45	\$0.34	\$0.36	\$0.32	\$0.26
Safeguard Health Plans, Inc.	Consolidated	\$0.70	\$0.41	\$0.61	\$1.28	\$1.46
<i>New Era Quality Health, Inc. (Team Dental)</i>	Consolidated	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
United Concordia Dental Plans of Texas	Consolidated	\$2.59	\$0.51	(\$0.34)	(\$1.31)	(\$0.13)
United Dental Care of Texas, Inc.	Consolidated	\$1.46	\$1.48	\$1.91	\$1.12	\$1.93
TOTAL FOR TEXAS SINGLE SERVICE		\$0.49	\$0.57	\$0.36	\$0.40	\$0.45
TOTAL FOR SINGLE SERVICE (IND WIDE)		\$0.51	\$0.58	\$0.36	\$0.38	\$0.45