



TDI's Strategy

- Education
 - Helping you find the way

Enforcement



Applicability

- Applicable to:
 - HMOs
 - Insured PPO Plans
- Not applicable to:
 - Self-funded ERISA plans
 - Indemnity plans
 - Medicaid, Medicare, Med Supp
 - Government and school plans except HMO or fully insured PPO plans
 - Children's Health Insurance Program (CHIP)



HB 610 – Key Provisions

- Contracted providers only
- Carrier-required additional clean claim elements and attachments permitted with 60-day notice
- Clean claim paid in 45 days (electronically adjudicated pharmacy claims in 21 days)
- Pay 85% of contracted rate on audited claims
- Late payment penalty:
 - Contract penalty
 - Billed charges as defined by rule



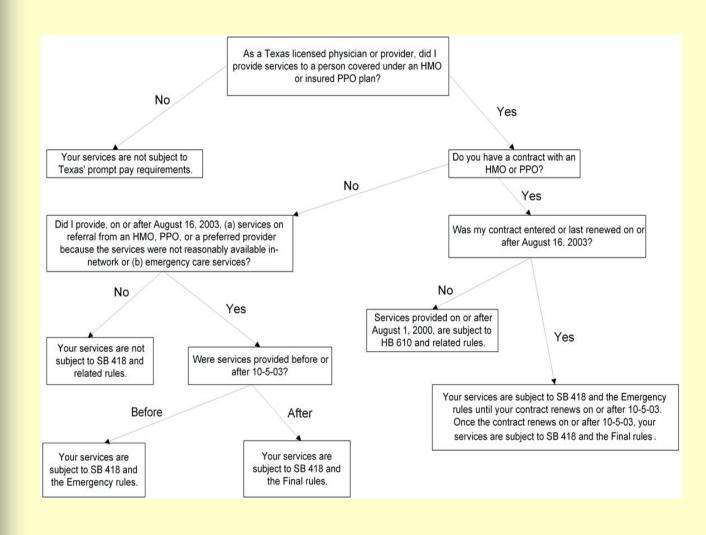
SB 418 - Key Dates

- August 16, 2003
 - Emergency rules

- October 5, 2003
 - Final rules

Wichita Falls MDenton-Liewisville' Waco **OKillaten** 45 **Bryan** 35 Hous Pasa San Antonio

SB 418/HB 610 Prompt Payment Deadlines and Penalties Decision Tree



Texas Department of Insurance



SB 418 – Physicians and Providers

- Contracted providers under HMO plans, insured PPO plans
 - Contract issue/renewal dates
- Non-contracted providers who provided emergency and referral services
- All non-contracted providers regarding certain requirements (e.g., claim filing deadlines)



SB 418 – Delegated Entities

- HMOs and insured PPOs are responsible for SB 418 compliance, even when delegated entities and PPO networks are used
- Key contract date carrier and delegated entity



SB 418 – Key Provisions

- Final rules
 - 95-day filing deadline
 - Limit on clean claim elements
 - Payment deadlines
 - Non-electronic 45 days
 - Electronic 30 days
 - Affirmatively adjudicated pharmacy 21 days
 - Requests for additional information deadlines
 - From treating provider
 - From third parties



SB 418 – Key Provisions

Catastrophic Event:

- Business interruption of claims filing or processing activities
 - More than 2 consecutive business days
- Notice TDI within 5 days of the catastrophe
- Sworn affidavit due within 10 days of return to normal business operations



SB 418 – Key Provisions

- Duplicate claims
- Audits
- Coordination of benefits
- Overpayments
- Underpayments



Penalty Provisions

- Graduated penalty
 - Later claim paid, greater amount owed
 - 1 45 days late
 (50% \$100,000 maximum)
 - 46 90 days late
 (100% \$200,000 maximum)
 - 91 or more days late (100% - \$200,000 maximum + 18% interest)
- No contracted penalty rates



Penalty Provisions - continued

- Billed Charges (definition): The charges for medical care or health care services included on a claim submitted by a physician or provider. Billed charges must comply with all other applicable requirements of law, including:
 - Texas Health and Safety Code §311.0025
 - Texas Occupations Code §105.002
 - Texas Insurance Code Chapter 552
- Always recover full contracted rate in addition to any applicable penalty



Late Payment Penalty Calculation

Formula:

- Billed charges
- Minus the contracted rate
- Multiplied by the percentage for the applicable statutory claim payment period
- Equals the amount of the penalty payment



Late Payment Penalty Calculation Example

Paid on or before the 45th day after the end of the applicable statutory claim payment period:

- Billed charges = \$15,000
- Minus contracted rate of \$10,000
- Equals \$5,000
- Multiplied by 50%
- \$2,500 = penalty payment



Underpayment Penalty Calculation

Formula:

- Amount underpaid on the contracted rate
- Divided by the amount of the contract rate
- Multiplied by the billed charges minus the contracted rate
- Equals the "underpaid amount"
- Multiplied by the percentage for the applicable statutory claim payment period
- Equals the penalty payment



Underpayment Penalty Calculation Example

For a clean claim paid on or before the 45th day after the end of the applicable statutory claim period:

- Billed charges = \$1,500
- Amount of contracted rate = \$1,000
- Amount paid timely = \$800
- Amount underpaid on contracted rate = \$200
- **\$200 / \$1,000 (= 20%) X \$1,500-\$1000 =** \$100
- Multiply by 50%
- \$50 = penalty payment



Administrative Penalty

- TDI collects data to monitor compliance
- 98% compliance
 - Institutional claims
 - Non-institutional
 - Quarterly computation
- Less than 98% compliance may result in fines of \$1,000 per claim per day
- Individual violations other remedies may apply



Preauthorization

- Definition: A determination by an HMO or preferred provider carrier that medical care or health care services proposed to be provided to an enrollee are medically necessary and appropriate 28 TAC §19.1703
- May not be required by the carrier for certain procedures
- Once service is preauthorized, carrier may not deny nor reduce payment based on medical necessity or appropriateness of care



Preauthorization - continued

- Response deadlines
 - Life-threatening condition or poststabilization - 1 hour
 - Concurrent hospitalization 24 hours
 - All other requests 3 calendar days
- Preauthorization/Verification combination



Verification Requests and Eligibility Inquiries

- Verification
 - Guarantee of payment: "cannot reduce or deny payment...."
 - Exceptions: misrepresentation and failure to perform
- Eligibility confirmation
 - Not a guarantee of payment



Verification

Definition: A guarantee by an HMO or preferred provider carrier that the HMO or preferred provider carrier will pay for proposed medical care or health care services if the services are rendered within the required timeframe to the patient for whom the services are proposed. The term includes pre-certification, certification, recertification and any other term that would be a reliable representation by an HMO or preferred provider carrier to a physician or provider if the request for the pre-certification, certification, re-certification, or representation includes the requirements of §19.1724(d) of this title (relating to Verification). 28 TAC § 19.1703(37)



Verification Bulletin

All carriers subject to SB 418 must make a good faith effort to entertain requests for verification rather than adopting a corporate policy of no verifications. If the carrier is unable to verify, it may decline so long as it states the specific reason for the declination. Such reason, according to the statute, must be specific to the request for the proposed service rather than a blanket refusal. Carriers should review their verification procedures to ensure that they are compliant with this requirement.



Verification - continued

- Copay/deductible: HMO or preferred provider carrier shall specify any applicable deductibles, copayments, or coinsurance for which the enrollee/insured is responsible 28 TAC § 19.1724(j)(7)
- Duration: Effective for 30 days or longer if specified by the carrier
- Declination: A response to a request for verification in which an HMO or preferred provider carrier does not issue a verification for proposed medical care or health care services. A declination is not necessarily a determination that a claim resulting from the proposed services will not ultimately be paid. 28 TAC § 19.1703(9)



Verification - continued

- Verification response times without delay, not to exceed:
 - Life-threatening condition or poststabilization - 1 hour
 - Concurrent hospitalization 24 hours
 - All other requests 5 calendar days
- Required information for verification requests and responses



Preauthorization & Verification Requests

- Toll-free numbers
- Required availability of personnel
 - 6 a.m. 6 p.m., Monday Friday
 - 9 a.m. noon, Saturday, Sunday,
 & legal holidays
 - Dental/vision HMOs: 8 a.m. –
 5:00 p.m., Monday Friday (except for legal holidays)



Preauthorization & Verification Requests - continued

- After hours and weekend calls
 - After the start of the next time period requiring telephone personnel, carrier must acknowledge the call within
 - Life-threatening condition or poststabilization - 1 hour
 - Concurrent hospitalization 24 hours
 - All other -
 - 3 calendar days (Preauthorization)
 - 2 calendar days (Verification)



Coordination of Benefits

- If enrollee has other coverage, these fields are required:
 - 11d (CMS 1500) Disclosure of other coverage
 - 9a d (CMS 1500) Name and address of other coverage
 - 29 (CMS 1500) Payments by other carrier
 - 54 (UB-92) Payments by other carrier



Coordination of Benefits

- Physician or provider may submit a written statement that demonstrates a good-faith but unsuccessful effort to obtain information about other insurance
- Health plans may require by contract that physicians maintain information about other coverage in their office records



Coordination of Benefits

- 95-day filing deadline for claim to secondary payer begins when the physician or provider receives payment from the primary carrier
- If primary carrier's payment date is not available, proof of timely filing with the primary payer is adequate



Fee Schedules

- Provide within 30 days of request
- Software identification
- 90 days notice for change
- No retroactive effect



Fraud

Material misrepresentation

Failure to perform services

Unreasonable charges



Fraud - continued

- TIC §701.051
 Insurers must report suspected fraud to TDI
- Report fraud
 - Call the TDI Fraud Hotline 888-327-8818
 - Use the form on TDI's Website www.tdi.state.tx.us/fraud/onlinereport.html



Fraud - continued

- Issues relating to billed charges:
 - Definition of billed charges
 - Concerns about overcharges
 - Texas Health and Safety Code §311.0025
 Texas Department of Health
 - Texas Occupations Code §105.002
 Texas State Board of Medical Examiners
 - Investigations of fraud
 - TAC §21.2804; TIC §541.060



ID Cards

- For coverages effective on or after January 1, 2004, ID cards issued after that date must include:
 - "TDI" or "DOI"
 - Name of insured/enrollee
 - Initial date of eligibility, or toll-free number to obtain that date



Required E-filing: Waiver

- Provider can request waiver of requirement to file claims electronically
- Provider can appeal denial of waiver or conditions
- TDI process permits telephone conferences to consider appeals



Recent Legislation & Rules

- SB 50 Batch rejections
- SB 51 Changes to preauthorization and verification availability for dental and vision HMOs
- SB 1149 Eligibility information



Additional Recent Rule Activity

- Underpayment penalty calculation clarification
- Date clarification re: Annual verification reporting
- Proposed rule: SB 51 –
 Continuation of group coverage after losing group membership



Provider Claims Data Reports

- Carriers report provider claims data quarterly
 - January March data due 5/15
 - April May data due 8/15
 - July September data due 11/15
 - October December data due 2/15
- Reasons for declinations are reported once a year on 8/15
- Since 3rd quarter 2004: Includes pharmacy claims



Recent disciplinary action

United Healthcare Ins. Co. & United Healthcare of Texas, Inc.

- Erroneous prompt pay data reports
- Complaint log/records incomplete
- \$4 million fine
- Quarterly compliance checks, with additional fines possible
- Independent audit



TACCP

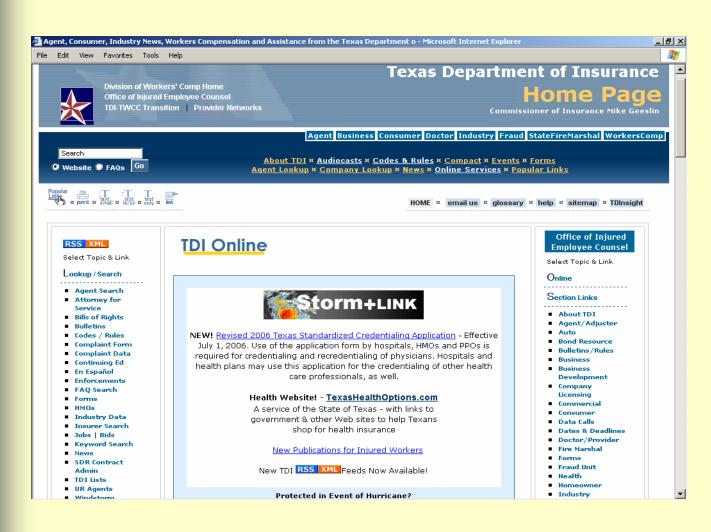
- Technical Advisory Committee on Claims Processing
- 2005 & 2006 meetings
 - Rules to implement new legislation
 - Prompt pay data summary
 - Coding and bundling standards
 - National provider identifiers
 - CMS claim form revisions
 - Silent/rental PPOs
 - Standard contract language
- http://www.tdi.state.tx.us/consumer/ccwg.html



- TDI Web site
 - Physician/Provider Resource page
 - Rules page
 - FAQs page
 - Physician/Provider Complaint form

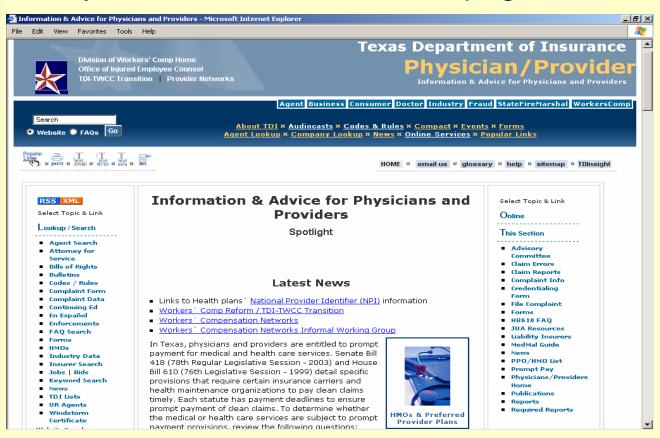


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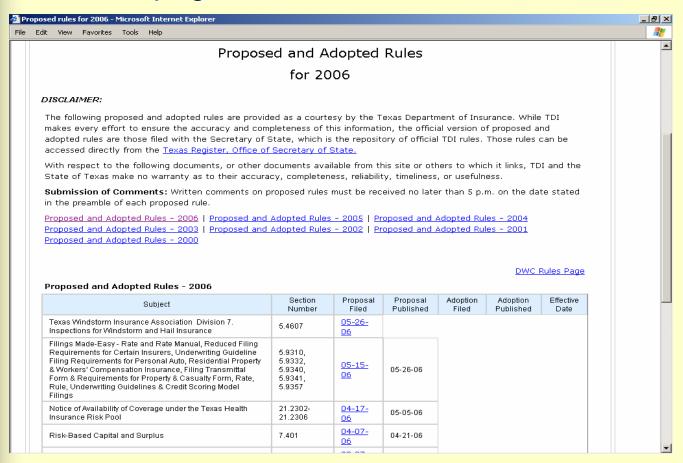


Physician/Provider Resource page





Rules page

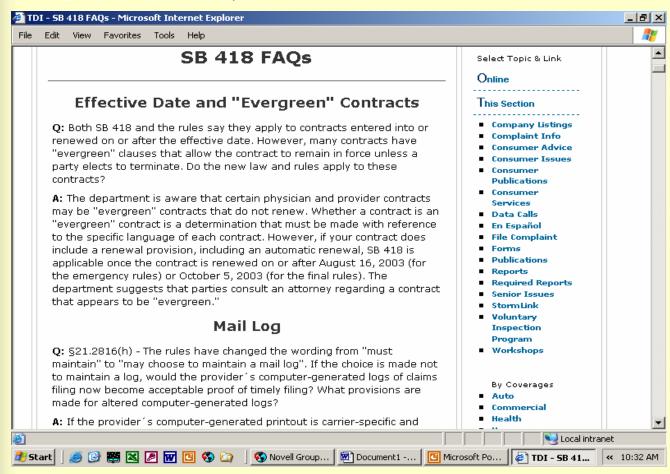


Texas Department of Insurance



FAQs

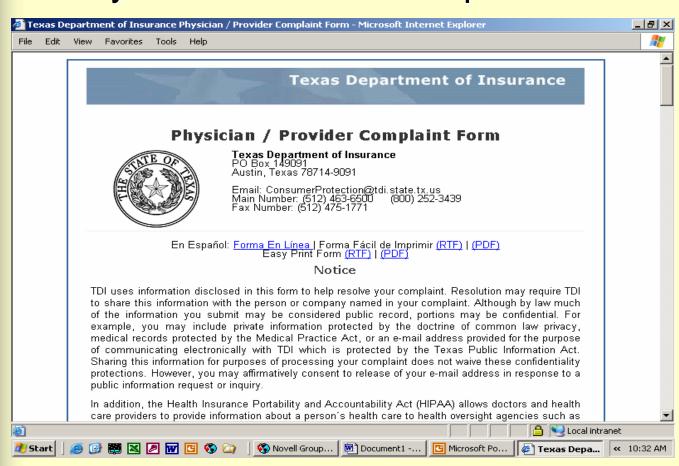
SB 418 FAQs



Texas Department of Insurance



Physician/Provider Complaint form



Texas Department of Insurance



Do You Know the Way to Prompt Pay?

■ www.tdi.state.tx.us

800-252-3439